

Police may seek help of psychologists as stress cases mount

By Peter Davenport

A police force may call in psychologists to help an increasing number of its officers who are falling victim to stress-related illness.

The force involved is Derbyshire, where a report is to go before its police committee today disclosing an alarming rise in days lost through sickness.

In the past five years the number of days lost because of illness and injury in the force of 1,789 men has risen from 16,000 to more than 28,000, the equivalent of 78 men being absent each day of the year.

Police Federation officials say that stress is an increasing factor behind illness, and the problem is not only confined to Derbyshire but is causing growing concern in police forces throughout the country.

The Metropolitan Police has established a working party to examine how stress is affecting its 27,000 officers and how best it can be alleviated. A committee of the Association of Chief Police Officers under Mr Brian Johnson, the Lancashire chief constable, is also examining the issue.

Although other forces yesterday could not produce as

detailed statistics as Derbyshire, a Police Federation spokesman said it was a common problem and called for the creation of an occupational health service within the police.

The figures for Derbyshire disclose that in 1981 8.9 man-days were lost for each officer through sickness or injury. In 1984 it was 12.8 and in 1985 it had reached 15.8.

The biggest rise was in days lost through injury, which went up by more than 150 per cent. Those lost due to illness also shot up by more than 60 per cent.

It is not just increased tensions of dealing with violence such as the miners' strike or inner city riots that has led to the situation. Constable Geoffrey Towle, secretary of the Derbyshire Police Federation, said the increasing pressure of long hours and coping with the demands of new legislation were also having their effect.

The last days were costing Derbyshire about £850,000 a year.

The Police Federation believes that there must be more new officers recruited to alleviate the workload as one step towards reducing stress.

Thousands of North Sea oil workers may suffer serious mental difficulties which are aggravated by their job conditions and make them more accident prone, according to a study by Mrs Valerie Sutherland, a postgraduate researcher, and Professor Cary Cooper, an expert on occupational stress (Our Science Correspondent writes).

The researchers, who questioned men on more than 30 oil platforms, found an "unacceptably high proportion" with obsessions and anxieties comparable to psychiatric out-patients. The researchers also concluded that industry employers use "primitive" methods of selecting workers for jobs on the platforms.

Many of the men complained of job dissatisfaction, lack of privacy, feelings of isolation and difficulties with relaxing with their families when they returned to shore after up to 21 days on the platforms.

Man and Accidents Offshore is to be published by Lloyd's List and Dietsmann (International) NV, on May 1 (Sheepen Place, Colchester, Essex CO3 3LP, £45).



Miss Elizabeth Meares, a model, who is 32 weeks pregnant, recording her baby's heartbeat and (top right) sending the information by telephone to the hospital computer where it is received by Dr Andrew Dawson (Photographs: Chris Harris).



Pregnant mothers scan baby at home

By Paul Valley

A monitoring device designed to reduce the time spent in hospital by pregnant women whose babies are considered at risk was put on display at the British Congress of Obstetrics and Gynaecology yesterday.

The new British system, the Huntleigh Domiciliary Foetal Monitor (DFM), allows women to have comprehensive foetal scans at home and then have the information transmitted down a telephone line to a hospital computer.

In tests with 300 pregnant women at the University of Wales Hospital the device showed problems in two pregnancies that led to timely intervention by caesarean section.

Its manufacturers claim that the monitor will save the National Health Service thousands of pounds by freeing hospital beds otherwise occupied by mothers under observation.

Women who will benefit from the system will include those at risk through raised blood pressure, problems with a previous pregnancy, reduced movements or a poorly grown foetus. Home visits could be made by midwives carrying the monitor. If the scan shows any complications the women can be summoned immediately to hospital.

'Minders' protect young offenders

By Peter Evans, Home Affairs Correspondent

Young offenders are more likely to avoid convictions if their movements are tracked in the community than if they are sentenced to custody. This is the preliminary finding of a survey at Leeds, where trackers include former police officers, retired executives and a former barmaid.

They are paid to keep a watch on offenders who may include those convicted of robbery, burglary or violence. If an offender breaks planned contact without good reason retribution can be swift. He or she is brought back before the court, which may take a severe view of breaches. For an adult that could be custody or for a juvenile a care order.

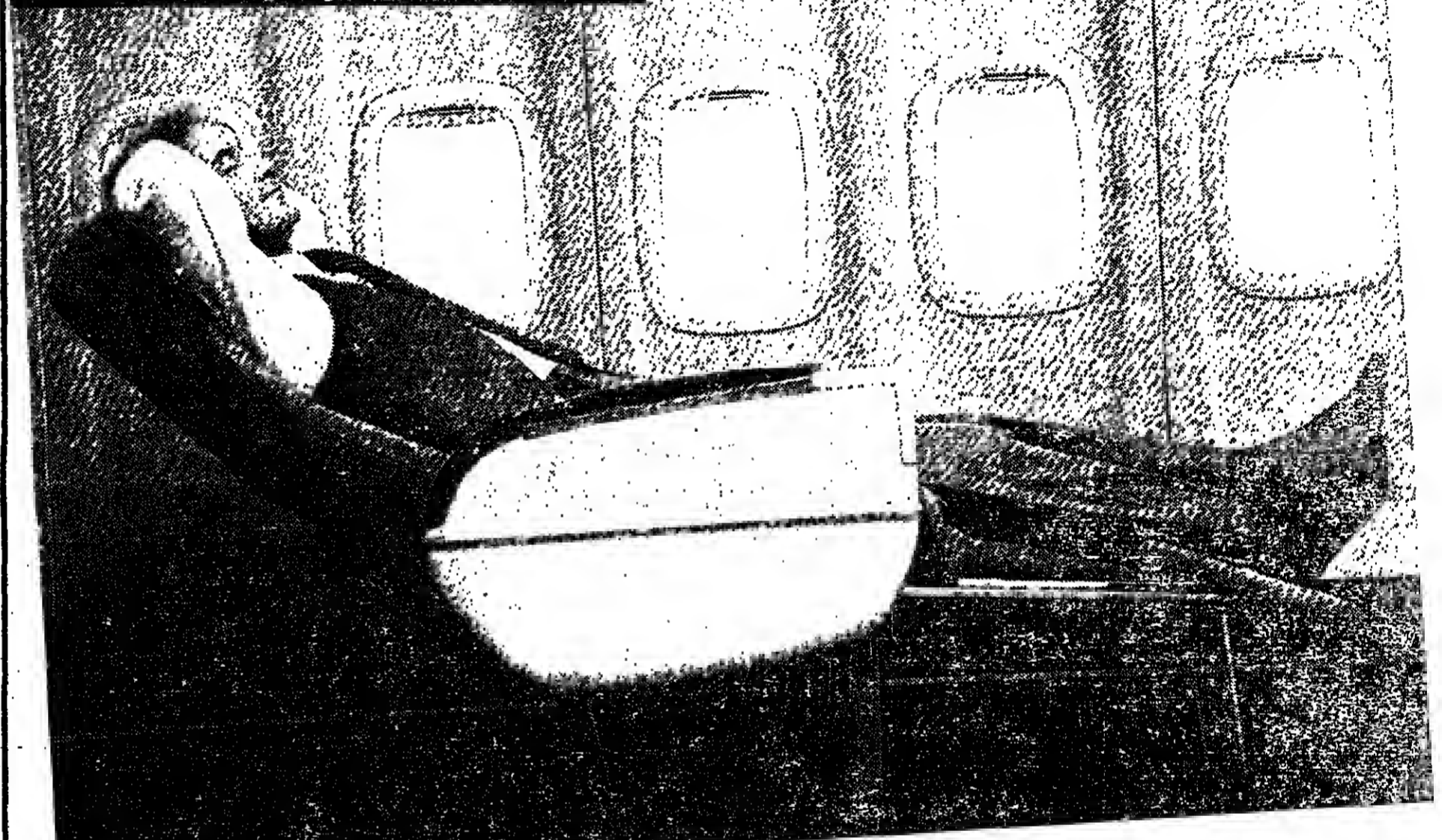
There are about a dozen tracking schemes in Britain, according to Dr Henri Gilleg, a consultant monitoring juvenile justice schemes.

Tracking originated in America and is attracting growing interest in Britain. It costs £110 a week to track an offender compared with at least double that to hold a youth in custody in the north of England.

A youth in Leeds who had previously been to a detention centre said of his custody: "It gets you fit. You learn how to break into cars. This scheme makes you stop and think."

Another who had served time in a detention centre said: "It teaches you how to bungle houses and which houses." But they say that the close eye kept on them by trackers does not give them much chance to get into trouble.

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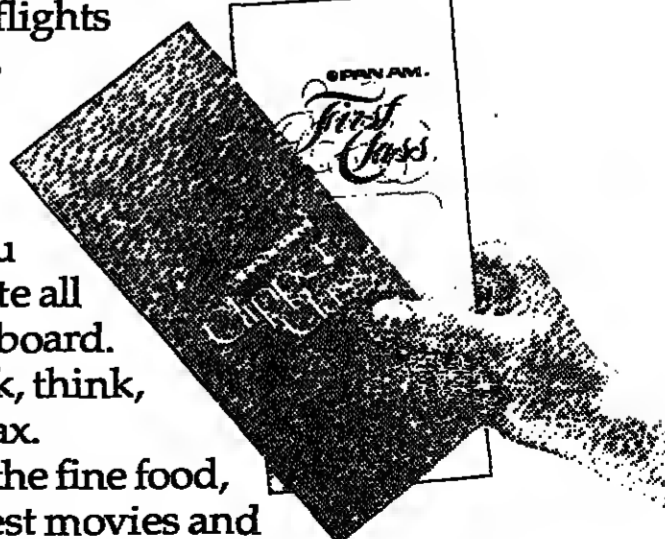
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Threat to Greenham campers

Legal experts are planning new court action to drive the Greenham peace protesters off the common.

The plan involves taking out injunctions against 23 women who have registered the camp as their permanent address on the local register of electors.

Under a land swap deal worked out by the Ministry of Defence and Newbury District Council, the ministry will push out its permanent fence to take in the common site which was set up outside the cruise missile base on Greenham Common in Berkshire, in September 1981. It will also take control of other common land around the nine-mile perimeter.

The council will be given an area of land on the common to be used by the public.

Banning the women has proved impossible up to now, but would be easier if the land where they are camped was in the control of one single "landlord".

Teacher molested pupils

Ceryl Wyn Davies, aged 47, headmaster of Tanygrisiu school, Blaenau Ffestiniog, North Wales, indecently assaulted young girls in his care as he marked their work, Mold Crown Court was told yesterday.

The court was told that Davies had been jailed for nine months for indecently assaulting schoolgirls when he was a teacher in the 1960s.

Davies, father of two children, pleaded guilty to three charges of indecently assaulting girls under the age of 13 at his school.

Mr Anthony Evans QC, for the prosecution, said that none could but remember the awe and respect in which a headmaster was held by young children. "It may well be that it was as a result of that and his position as headmaster that these matters did not come to light until they did." Davies will be sentenced today.

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April 18th 1986

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The Libya crisis: Europe hesitates • Gadaffi's news blackout • UK stance

EEC caution upsets US

From Richard Owen
The Hague

Mr Vernon Walters and Mr John Whitehead are footloose and, on the whole disappointed, men. Neither they nor President Reagan can draw much comfort from yesterday's European statement on terrorism.

Mr Whitehead, the Deputy Secretary of State, made a gruelling tour of European capitals in January to try and persuade European leaders that there was "overwhelming evidence" that Colonel Gadaffi, the Libyan leader, was responsible for the deliberate murder of men, women and children. Western Europe should no longer "finance terrorism" by buying Colonel Gadaffi's oil, Mr Whitehead said.

Mr Walters, the American representative at the United Nations, has just trodden the same weary route, conveying the same message over the past few days in London, Paris, Bonn and Rome.

The European response at yesterday's meeting of EEC foreign ministers tended to be that Europeans dislike the

Gadaffi regime, abhor and condemn terrorism and wish to take firm measures against it, but that launching military strikes against Tripoli would be "emotional and liable to lead to further terrorist acts in Western Europe", as one official put it.

There is no European support for economic sanctions from France, Italy and West Germany, and Britain alone advocated firmer action. The European approach is cautious, with ministers looking for hard proof of Colonel Gadaffi's involvement in terrorist acts.

The European aim after The Hague is to assure the Americans that there are effective

substantial business with Libya.

EEC diplomats said that yesterday's meeting in The Hague still left a transatlantic gulf over how to deal with terrorism. Washington had got "as much as it could realistically expect" including a growing European belief behind the scenes that American anger and desire for military revenge is understandable and perhaps even justifiable.

But observers said the failure to agree a united Western stance could lead to unilateral American action, and Sir Geoffrey Howe remarked that if the EEC did not take firm action with practical effect nobody in London would be surprised if America struck against Libya.

Sir Geoffrey told the meeting there could be no moral equivalence between Libyan-backed terrorism and any action the United States might deem necessary in response.

Even this, however, arouses unease among the Greeks, Italians and Spaniards, who have most to lose from a war on their doorstep.

Sir Geoffrey told the meeting there could be no moral equivalence between Libyan-backed terrorism and any action the United States might deem necessary in response.

Reagan envoy consults Mitterrand

Paris - General Vernon Walters, President Reagan's special envoy, discussed the Libyan crisis with President Mitterrand yesterday, before flying to Rome on the next leg of his mission to European leaders.

France is known to have strong reservations about the latest US threats toward Libya, deeming them to be potentially counter-productive. It is also anxious not to harm its relations with Libya at a time when it is hoping to secure Colonel Gadaffi's co-operation in ending the civil war in Chad.

Tripoli censors foreign TV reports on kidnapping of Italian bishop

The Libyans are ruthlessly censoring all foreign television news reports from Tripoli, cutting out every reference to the armed kidnap of the Italian bishop in Benghazi.

They are demanding that even harmless street scenes be erased from the video tapes of overseas television crews.

A 10-man Libyan "popular committee" including the local representative of Eurovision - now views every video cassette which the American and European television networks wish to transmit by satellite from the country.

Yesterday, they refused to transmit an entire British Independent Television News report on Monsignor Giovanni Martinelli, the abducted bishop, allowing the company to send only footage of a pro-Gadaffi demonstration staged by the authorities.

When Mr Brent Sadler, the ITN reporter to Tripoli, went to the satellite station here to send his film on the Bishop, the chairman of the censor-

Britain must approve use of bases

By Rodney Cowton
Defence Correspondent

The United States must have the agreement of the British Government before it could use its bases in Britain to mount operations against Libya.

This is clear even though the agreement regulating the use of the bases has never been published, and Government spokesmen yesterday reaffirmed their intention of keeping it secret.

There are several documents, including the North Atlantic Treaty and Acts of Parliament which regulate the activities of American forces in Britain.

But the key document, which has never been published, is an agreement between President Truman and Mr Attlee, then Prime Minister, in October 1951.

This was reaffirmed the following January by Mr Churchill and President Truman in a communique which said that the use of the bases in an emergency "would be a matter for joint decision with the Government in the light of the circumstances at the time".

These air bases remain technically Royal Air Force bases, and are officially known as, for example, RAF Greenham Common or RAF Fair-



Indian and Pakistani workers chanting and waving posters in support of Libya's leader, Colonel Gadaffi, at a rally on Sunday in Tripoli, the country's capital.

Bomb kills Mafia aide

New York (Reuters) - A car bomb exploded on a Brooklyn street, killing Frank DeCicco, identified by police as the top associate of reputed Mafia chief John Gotti.

Four months ago Gotti allegedly took control of the Gambino crime family after the assassination here of Paul Castellano. Another man, Frank Bellino, also allegedly linked to organized crime, was critically injured in the blast.

Seoul visit

Paris - President Mitterrand yesterday accepted an invitation to visit South Korea at the end of the first day of talks here with President Chun Doo Hwan.

Crash clue

New York (AP) - Investigators believe the Mexicana Airlines crash which killed 166 people last month was caused by an explosion in a wheel well.

Menten ban

Hoogsraet, Belgium (AP) - The convicted Dutch war criminal, Pieter Menten, will not be allowed to settle in Belgium, police here said.

Homecoming

Moscow (AP) - The concert pianist, Vladimir Horowitz, who vowed for years never to return to his homeland, came back to the Soviet Union for the first time in 61 years.

Minister blamed for wine chaos

From John Earle
Rome

Signor Costantino Degan, the Italian Minister of Health, has been accused of incompetence in his handling of the poisoned wine scandal that has so far brought 20 deaths and eight arrests.

Signor Giuseppe Piccinini, a leader of the trade union confederation, has called for the replacement of ministers who were "irresponsible and incompetent as in the case of Degan". He said that the ministers' actions had been "contradictory, uncertain and inefficient".

At the weekend Signor Degan, a Christian Democrat from near Venice, issued an order banning sales of wine not only by producers and merchants known to have laced their product with methanol spirits, but also by those suspected of doing so.

All the firms should withdraw their stocks and send a report to the local mayor. But he issued no list of firms under suspicion.

His action followed a Cabinet decree aimed at restoring confidence in Italy's huge wine industry.

Israeli Cabinet crisis solved

Peres cobbles together a deal but at some cost to his credibility

From David Bernstein
Jerusalem

"If one were to take this Government and throw it down from the top of the Eiffel Tower it would get up and walk away," said one of Israel's Cabinet ministers.

He was reflecting on the somewhat bizarre switch of portfolios which late on Sunday night averted the demise of the Government of National Unity.

The reshuffle, approved by the Cabinet at a five-minute meeting on Sunday night, moves the controversial Finance Minister, Mr Yitzhak Modai, to the Justice Ministry. His place at the Treasury is to be taken by the Justice Minister, Mr Moshe Nissim.

The Prime Minister, Mr Shimon Peres, also made it plain to the Likud leader, Mr Yitzhak Shamir, that the reshuffle was to remain in effect for the duration of the Government's tenure.

Mr Peres was thus able to achieve what he set out to do when he precipitated the crisis by demanding the removal of Mr Modai from the Treasury for publicly attacking him and his economic policies.

The general feeling here yesterday was that Mr Peres had thus done something to restore his credibility, badly tarnished when he was faced down in a similar crisis involving the Likud's Industry Minister, Mr Ariel Sharon, last November.

But in so doing he is open to attack from another direction, with the Likud insisting throughout the week-long crisis that Mr Peres had deliberately engineered it to bring down the Government before he had to hand over the premiership to Mr Shamir next October.

And it was to prevent Mr Peres from doing just this that the Likud in the end gave in.

That the original reshuffle, involving a switch between Mr Modai and Mr Shamir at the Foreign Ministry, came unstuck over the weekend was the result of bitter divisions inside the Likud.

Mr Modai's liberal wing bitterly resented the key finance portfolio going to Mr Shamir's Herut wing. And Herut's powerful Housing Minister, Mr David Levy, was determined to undermine the deal cobbled together by his chief rival for the Likud leadership, Mr Sharon.

In the end, liberals had the satisfaction of retaining the Treasury, although Mr Nissim and Mr Levy could claim that the finance portfolio has been prevented from going to Mr Peres next October.

But once the dust had settled, the ordinary Israeli citizen could hardly be blamed if he felt that he had been ill used by his leaders this past week.

True, Mr Peres had struck a blow for his own personal credibility as well as for the principle of collective responsibility in his Government.

He had also displayed undoubted political adroitness in neatly showing up the Likud throughout the crisis as leaderless and internally-riven.

But at what cost? From tomorrow, when the Knesset is expected to approve the reshuffle, Israel will have as its Finance Minister a competent jurist who professes to know little about economics.

And it will have as Justice Minister a man, who although he does have some legal training, has proved himself to be Israel's ablest Finance Minister in almost a decade.

Stockman scorns 'Reagan revolution'

From Trevor Fishlock, New York

David Stockman, the President's former budget chief.

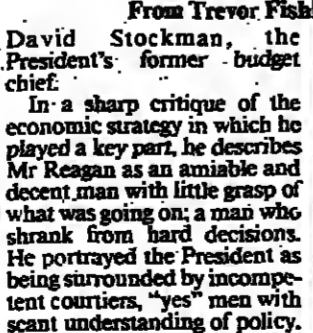
In a sharp critique of the economic strategy in which he played a key part, he describes Mr Reagan as an amiable and decent man with little grasp of what was going on; a man who shrank from hard decisions.

He portrayed the President as being surrounded by incompetent courtiers, "yes" men with scant understanding of policy.

The White House yesterday maintained silence over the publication of the first extract from Mr Stockman's memoirs, *The Triumph of Politics: Why the Reagan Revolution Failed*.

Mr Stockman, regarded as a boy wonder when he joined the Reagan Cabinet at the age of 34, quit after four-and-a-half years, having already earned the hatred of his foes for expressing his doubts about Mr Reagan's attempts to remake American economic policy.

In his book, for which he has been paid \$2.3 million (about £1.5 million), Mr Stockman repeatedly questions the President's grasp of complex matters. "His body of knowledge is primarily



Mr David Stockman: attack on the Reagan "yes" men.

impressionistic: he registers anecdotes rather than concepts; he had only the vaguest idea of how exacting the fiscal question was; if he didn't understand the big picture, how would he make the right decisions?"

He recalls hearing Mr Reagan talk about taxes: "What do you do when your President ignores all the relevant facts and wanders in circles? It could not bear to watch this good and decent man go on in this embarrassing way."

The Reagan revolution embraced the idea of minimalist government and the supply side theory that tax cuts increased production and gov-

ernment revenues. It also called for an attack on the welfare state.

"The true Reagan revolution never had a chance," Mr Stockman writes. "It defied the overwhelming forces, interests and impulses of American democracy. Our Madisonian government of checks and balances, three branches, two legislative houses, and infinitely splintered power is conservative, not radical. It shuffles into the future one step at a time.

"Because of the efforts of myself and my supply side compatriots, Ronald Reagan had been made to stumble into the wrong camp on the eve of his quest for the Presidency. He was a consensus politician, not an ideologist. He had no business trying to make a revolution because it wasn't in his bones.

Mr Stockman said the revolution would have meant the end of subsidies to farmers and businesses and welfare for the able-bodied poor.

"Only an iron chancellor would have tried to make it stick. Reagan wasn't that by a long shot... he proved to be too kind and sentimental.

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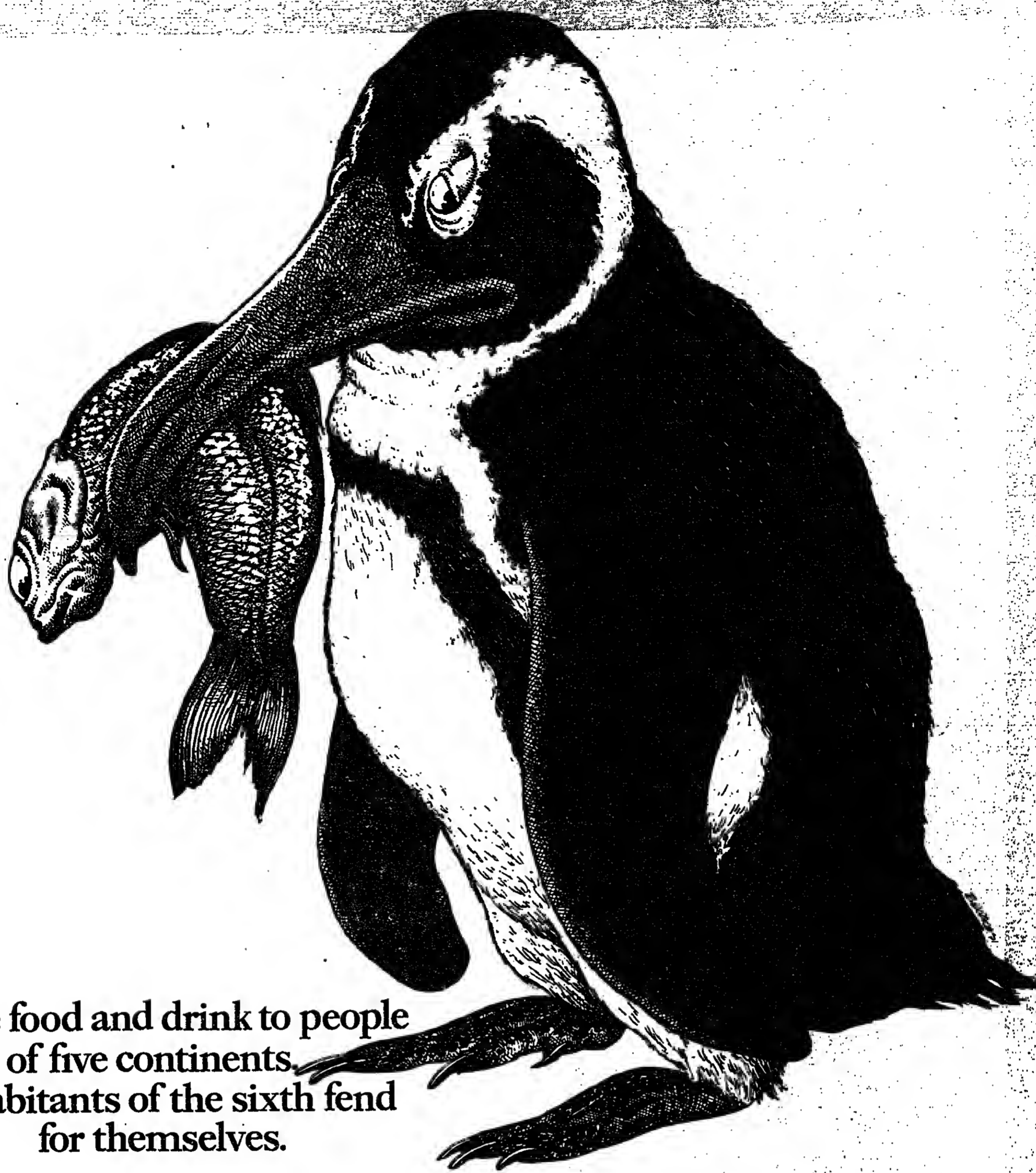
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Argyll's offer closes at 3pm on Friday April 18.

Figures based on the market prices at 3.30pm on 14th April 1986. The above value is for Argyll's Final Increased Basic Offer and takes account of an estimate by Rowe & Pitman, Panmure Gordon & Co. and Scrimgeour Vickers of the value of the new convertible preference shares of Argyll. The value of the convertible preference shares of Argyll is estimated because they are not presently quoted. If the convertible preference shares of Argyll were valued on the basis used by Guinness' advisors in relation to the new Guinness convertible preference shares, in the opinion of Rowe & Pitman, Panmure Gordon & Co. and Scrimgeour Vickers, the new convertible preference shares of Argyll would be valued some 6-6p higher at a price of 128-4p, thereby increasing the value of Argyll's Final Increased Basic Offer to 751p. Source: Published Accounts.

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Violence spreads through Eastern Cape

Students join protest as 14 more blacks die in clashes

From Michael Hornsby, Johannesburg

The South African police reported that 14 people died in the 24 hours to yesterday morning in continuing unrest which is estimated to have claimed more than 1,240 lives over the past 19 months. Meanwhile, lectures were suspended yesterday at the Medical University of South Africa near Pretoria after some 500 black students there attacked and stoned administrative buildings in protest against the presence of two white students on the campus. Five of the 14 people killed, all of whom were blacks, were shot by the police, and nine were allegedly burned to death in two separate incidents in a black township near Mool-plaas, not far from East London in the Eastern Cape. They said that all the men had died when the huts in which they were living were set alight by unknown assailants. The police attributed the nine burnings to fighting between different black factions

but gave no further details. In Daveyton, a black township east of Johannesburg, a policeman fired four shots from his pistol at a group of 300 blacks who had threatened him, and killed two of them, according to the police. The police also said that a black youth was killed at Tante, the black township outside Grahamstown in the Eastern Cape. Another two men were killed when police used rifles to disperse a crowd stoning policemen's homes in the black township of Lingelihle, near Cradock. The 1,000 undergraduates at the medical university, which is reserved for blacks, have been boycotting lectures for some time in support of demands for the expulsion of two whites allowed to study there. The students argue that whites should not be admitted until all universities in the country are fully open to students of all races.

Belgian woman admits ANC link

Johannesburg (AFP) - Mrs Helene Pastoors, the Belgian-born former wife of Mr Klaas de Jonge, a Dutch citizen who has taken refuge in the Dutch Embassy, told the Supreme Court here yesterday that she worked with the outlawed African National Congress (ANC), but pleaded not guilty to charges of terrorism and treason. Mrs Pastoors, aged 44, and her former husband have been the cause of friction between South Africa and The Netherlands since being arrested by South African security police in June last year. The police allege that the couple smuggled arms into the country, travelled around seeking potential arms caches and were trying to organize escape routes for fugitive opponents of the white minority Government. Shortly after being arrested last June, Mr de Jonge, aged 47, escaped to the diplomatic protection of the Netherlands Embassy. He was immediately dragged from the building by security policemen, but was later returned. Mrs Pastoors said in court she used written coded messages to communicate from inside South Africa with the guerrilla group.



The Prince and Princess of Wales leaving a Concorde jet which took them to Vienna yesterday for a three-day visit

Prince and Princess in Vienna for festival

From Richard Bassett, Vienna. The Prince and Princess of Wales arrived in Vienna yesterday for a three-day visit. After disembarking from a Concorde jet they were met at the airport by President Kirchsclager. The Prince and Princess are in Vienna as patrons of the "Britain in Vienna" festival, which has been organized by diplomats and the British Council to acquaint Austrians with the best of British music, theatre and design. Highlights of the busy programme include a gala performance of Congreve's *Love for Love* at the Vienna Burgtheater and an Elgar concert tonight performed by the Philharmonia Orchestra. The Princess of Wales will also sample Viennese music when she visits the Vienna choirboys tomorrow. Although the festival is primarily a cultural event, British businessmen have taken advantage of the high profile the royal couple are leading to it. Shop windows in Vienna have suddenly filled with after diner mints and tins of English baked beans. Security arrangements are believed to be the tightest the city has known since the Pope visited Vienna in 1983.

Svetlana reported free to leave

Moscow (Reuter, AFP) - Stasio's daughter, Svetlana Alliluyeva, has received permission to leave the Soviet Union 17 months after she returned from the West, a Soviet journalist said yesterday. Viktor Louis, who is often used to convey official Soviet information, said her American-born daughter Olga, aged 14, will leave Moscow tomorrow for Britain, where she will resume her studies at a Quaker school. Mr Louis said the former dictator's daughter, who is 59, will leave the Soviet Union later after a final visit to Georgia, where she has lived with Olga since her return in November 1984. She had been given an exit visa, but Mr Louis said she had no plans to accompany her daughter on the flight to Britain. A US Embassy spokesman said consular officials were in contact with Svetlana Alliluyeva, who is a US citizen by marriage. She returned from the Georgian capital of Tbilisi last month and moved into a Moscow hotel. The American Embassy would not comment except to recall that because she is an American citizen she does not need a visa to return to the United States.

West will put pledges by Gorbachov to test

By Henry Stanhope. A recent hint by Mr Gorbachov, the Soviet leader, that closer contacts between the peoples of East and West may be possible will be put to the test by Western countries at a conference opening today in Bern. At the Communist Party Congress in Moscow, the Soviet leader hinted at decisions that might be taken on remitting families and expediting marriages between people of different countries. The Bern conference, at which other powers are hoping for proof of a more relaxed Russian policy, is the third on personal freedom in less than a year, all stemming from the Helsinki Final Act. The Soviet delegation is expected to guide the debate towards issues such as sporting links and meetings between young people. But the West is hoping for more positive progress towards freedom for families divided by the East-West frontier, for marriages and for people to travel at will to and from the Soviet Union.

Anglicans meet to select archbishop

From Michael Hornsby, Johannesburg

Some 500 Anglican clergy and laity began meeting behind closed doors in Cape Town yesterday to elect a new Archbishop of Cape Town, the metropolitan (head) of the Church of the Province in Southern Africa, as the Anglican Church here is known. Their choice is bound to be controversial because, although the names of nominees are never announced beforehand, the Rt Rev Desmond Tutu, the black Bishop of Johannesburg, is known to be one of the leading contenders to succeed the Most Rev Philip Russell, a white, who is retiring. No black has ever held the post. On April 2 Bishop Tutu, a Nobel Peace Prize winner, called on the outside world to impose punitive economic sanctions on South Africa. He

was condemned for so doing by almost all shades of white political opinion, and could arguably have exposed himself to legal prosecution for "economic sabotage". The Southern African province over which the Archbishop of Cape Town presides contains 17 dioceses, of which six are outside of South Africa, one each in Lesotho, Swaziland, Namibia and St Helena, and two in Mozambique. The successful candidate must be approved by a two-thirds majority of both the clergy and lay members of the Assembly, voting separately. Church sources say a possible compromise candidate could be the Most Rev Walter Makgulu, the Archbishop of Central Africa and Bishop of Botswana.

Jewish group unearths new Waldheim file

New York (AP) - The World Jewish Congress said yesterday it has new documents linking Dr Kurt Waldheim, the former UN Secretary-General, to wartime atrocities in Greece. "It seems now that a major criminal investigation is warranted," said Mr Elan Steinberg, executive director of the congress. "The most important thing we want to do is find out the truth and set the historic record right." The new documents were found at the US National Archives last week. On the CBS 60 Minutes television programme on Sunday, Dr Waldheim apologized for saying his wartime activity ended before the period now under scrutiny. "It wasn't done purposefully," he said. "I do apologize to my friends." In its statement yesterday, the congress said a secret wartime report signed by Dr Waldheim was used in 1947 by US prosecutors at Nuremberg as evidence of Nazi war crimes in Greece. Mr Steinberg said one document in a report dated August 11, 1944, showed that Dr Waldheim provided information about "band activities", the German expression for partisan operations.

Other documents showed that a "cleansing operation", or retaliatory action, was launched in Crete two days after Dr Waldheim had identified the location. Two villages were destroyed and 20 hostages were shot and killed. Mr Steinberg said the documents would be turned over to the US Justice Department and the Israeli and Austrian Governments. ● VIENNA: Dr Waldheim, a candidate for the Austrian presidency, yesterday sent to President Kirchsclager his comments on the UN file on his wartime military service in Yugoslavia and Greece. Dr Kirchsclager last week offered to study the file and comment publicly on the allegations that it contains proof of Dr Waldheim's direct knowledge of crimes against Jews and partisans. Because of Dr Kirchsclager's prestige, it is assumed that his pronouncement will command general acceptance. It is widely believed that if he implies, still more if he openly states, that the file incriminates Dr Waldheim, then Dr Waldheim might have to withdraw from the campaign.

Greek denies hammer killing of fellow writer

From Mario Modiano, Athens. Mr Thanasis Nasiztzik, a prominent Greek author and former president of the Greek Writers' Union, yesterday pleaded not guilty when he went on trial for the murder of Mr Thanasis Diamantopoulos, a fellow-writer and former treasurer of the same union, in September 1984. Police broke into the central Athens flat of Diamantopoulos, aged 73, and found he had been killed by 94 hammer blows to the head and body. They had been alerted by a neighbour who told the tribunal that she had heard the victim scream: "Thanasis, don't do it. No, Thanasis. Have mercy." Mr Nasiztzik, aged 64, told the Athens Criminal Court judges: "I deny any connection with the crime. Somebody must have done it, not I." Holding up a dark plastic briefcase, he added: "I always carry this. I could never hide in here a pair of shoes, gloves and a hammer." The defendant, a chemist by

training, who once ran a car spare business and is best known for his work on the philosophy of science, was remanded in custody a year ago after Mr Panayotis Diamantopoulos, aged 31, the murdered man's son, sued him for murder and caused the case to be reopened. The prosecution indictment, which listed circumstantial evidence against the defendant, pointed out that Mr Nasiztzik attempted suicide three days after the murder, leaving a note saying he could no longer bear the suspicion around him. It said he was arrested for tax evasion five days after the murder and was unable to substantiate his alibi. Witnesses alleged he had tried to fabricate one. Defence lawyers yesterday said Mr Nasiztzik had no motive for the killing of Diamantopoulos, who, at the time of his death, was about to publish a book called *Sex and Society*, containing graphic accounts of sex activities with a mysterious Mrs Z. The trial is continuing.

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Lyons

Artukovic trial begins with catalogue of wartime crimes

From Dossa Trevisan, Zagreb

The trial of Andrija Artukovic, the wartime Croatian Minister of the Interior, accused of the mass murder of civilians and prisoners of war, began before the district court here amid massive security. The defence made an unsuccessful attempt to have him declared mentally and physically unfit to follow proceedings.

The entire street was sealed off and the audience of around 200, including journalists and officials, was thoroughly searched. A court official said this was to prevent the children of the victims taking revenge.

Flanked by two policemen, Mr Artukovic shuffled into the court, a tiny, frail, white-haired figure one could hardly imagine as the dreaded Minister of the Interior responsible for massacres of Jews and Serbs 42 years ago. He sat expressionless behind a bullet-proof glass partition.

He dozed off occasionally, and gave the impression of a man totally detached and unconcerned.

The defence, consisting of three lawyers he himself had chosen, insisted that his condition had deteriorated, and he was incapable of following what was going on.

But a panel of five doctors, including four psychiatrists and a heart specialist who have been in charge of him since he came here in February, after being extradited from the US, said there were no signs of failing health and found him fit for trial.

Mr Artukovic is charged with inspiring villagers with racial hatred, of organizing, ordering and implementing large-scale persecution which had inflicted grievous suffering and torture on, as well as causing the deaths of, hundreds of thousands of people including women and children, and "practising genocide against the Serbs and the Jews".

Mrs Ivanka Pintar-Gajer, the district public prosecutor, said that Mr Artukovic belonged with the "greatest and most notorious war criminals mankind has condemned in trials at Nuremberg and elsewhere".



President Reagan chauffeured the Japanese Prime Minister, Mr Yasuhiro Nakasone, in a golf cart during a break in their Camp David talks. (Report, Finance and Industry, page 21)

Islamic chief loses in Sudanese poll

From Gill Lusk, Khartoum

Dr Hassan Abdullah al-Turabi, the leader of Sudan's right-wing fundamentalists, has been defeated in the first free elections in the country for 18 years.

The National Islamic Front leader was contesting the Khartoum seat of el-Sabaifa in a poll that attracted nationwide attention. Crowds stood for hours outside the counting office to hear the results.

Dr al-Turabi, successively attorney-general, legal adviser and foreign affairs adviser to President Nimeiry, who was overthrown in last April's popular uprising, was unseated in the working-class area by Mr Hassan Shabbo, a lawyer of the Democratic Unionist Party, following an election pact between four parties, including the Communists.

Meanwhile, Mr al-Sadiq al-Mahdi, the leader of the National Umma Party, won a landslide victory in Rabak, in

Liberian opposition leaders arrested

Monrovia (AFP) - More than 200 members of Liberia's opposition United People's Party, including most of its leadership, have been arrested, the independent *Suntimes* newspaper said yesterday.

It said Mr Blamo Nelson, the party's deputy national chairman; Mr Alphonso Kaway, the secretary general, and Mr Nathaniel Beh, a local branch chairman, were among those arrested on Sunday during a political rally in a Monrovia suburb.

The executive committee of the four-party opposition coalition said it viewed the arrests with grave dismay and demanded the immediate release of the detainees.

The UPP was the last political grouping to join the coalition, a shaky alliance which sought to speak with a unified voice to ensure the continued existence of multi-party democracy in the West African country.

The reported arrests came after growing social discontent, with a teachers' strike that erupted into violence last month, and increased calls by opposition politicians to hold fresh elections.

The general elections in October were won by President Doe's National Democratic Party of Liberia.

Bardot and Deneuve to sue Roger Vadim

Paris (AFP) - Film stars Brigitte Bardot and Catherine Deneuve are each suing the film director, Roger Vadim, for 200,000 francs (about £20,000) over the French version of his autobiography which will appear this week.

The English version, *Bardot, Deneuve, Fonda*, is currently being serialized in the American and British press.

M Gilles Dreyfus, their lawyer, said that M Vadim and his publisher would be sued for invasion of privacy.

Zia rejects election demand

From Hasan Akhtar, Islamabad

There would be no elections for the next four years, President Zia of Pakistan said yesterday.

General Zia was commenting on repeated calls for elections by Miss Benazir Bhutto, the acting chairman of her late father's Pakistan People's Party.

"The brothers and sisters who had not taken part in the elections (in early 1985) should wait for a period of about four years," he said.

It was possible that the next elections would be held on a party basis, General Zia said. Miss Bhutto, who has been

Kremlin succumbs to video craze

From Christopher Walker, Moscow

After years of indecision, the Soviet Union has decided that by 1995 a new range of quality video equipment must be produced domestically to meet demand.

At present this is largely satisfied by a thriving black market, on which an imported video recorder can fetch £2,500, and tapes of prestige films from the West such as *The Godfather*, *Rambo* and last year's Live Aid concert, retail for about £140 apiece.

Private showings are frequently arranged, with entrance fees of £5 or more. Actors fluent in foreign languages can earn up to £50 a time for dubbing Russian commentaries over Western cassettes. These are copies made by local enthusiasts, who often borrow the master copy from Western acquaintances.

A new resolution, passed by the Central Committee and the Council of Ministers, calls for a drastic restructuring of the video industry, emphasizing that locally made cameras, recorders and tapes are not up to standard.

It represents a complete break with the 1970s, when video technology was outlawed because it was seen as a dangerous invention designed to undermine the Kremlin's near-monopoly on information.

Western diplomats said it was another step in Mr Mikhail Gorbachev's campaign to bridge the technology gap between East and West.

It follows the establishment of 12 video saloons to counter the black market by renting out ideologically acceptable films. The most popular is near the centre of Moscow, and crowds of several hundred can be seen every weekend staring at the single screen in the window.

The shop rents out local films for 24 hours for £1.50. It explained recently that Western titles in stock were not available because they had not yet been priced.

The decision was preceded by press reports complaining that local video owners were resorting to Western films because there was no Soviet alternative.

It was foreshadowed at the Party Congress in February, when Mr Viktor Chebrikov, head of the KGB, alluded to the growing video craze and told delegates: "This, in itself a good and progressive phenomenon, is being used by some people to spread ideas alien to us."

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Any questions?

Bulgaria: Kostadin and Emil Kalmakov

By Caroline Moorehead

A father and son in Bulgaria, both war resisters, are currently undergoing a series of prosecutions and prison sentences, the son for refusing military service, the father for supporting him.

Emil Kostadinov Kalmakov is 24, and has so far served four-and-a-half years in the prison in Burgas, east Bulgaria, for refusing joining the Army. Released last summer, he now faces a fresh sentence as a "repeated criminal" after again refusing conscription.

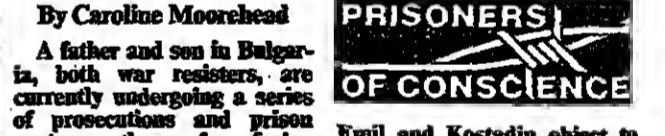
His father, Kostadin Angelov Kalmakov, in his late fifties, who is thought to have been tortured, is in the political prison in Stara Zagora, in central Bulgaria, for "anti-state propaganda".

The failing of conscientious objectors to military service is still common in more than 60 countries, though no one has any idea how many young men are now in prison for this. Both

Emil and Kostadin object to conscription on religious grounds, though Emil has said he would take alternative civilian work instead of military service.

The Kalmakovs come from Karabot, and as a family have a tradition of pacifism. In his youth, Kostadin was jailed for five years for refusing military service.

These repeated political detentions ensure that neither man can hope for decent employment when released. After refusing his military service Emil was expelled from university, where he was studying geology. Waiting to be re-arrested last autumn he worked in a factory, at the lowest level, with no hope of promotion.



Kostadin Kalmakov (left), and his son Emil, both of whom have suffered imprisonment for refusing conscription.

Sydney press angers Jakarta

A newspaper article suggesting that relatives of President Suharto of Indonesia have amassed vast fortunes through shady business deals has thrown relations between Australia and Indonesia into crisis and could lead to Australian journalists being banned by Jakarta (Tony Duboudin writes).

His office said that journalists seeking entry to cover President Reagan's scheduled meeting with Asean leaders in Bali next week can expect visa problems.

Friday night of a visit to Australia by Dr Yusu Habibie, Indonesia's Research and Technology Minister.

Mr Bill Hayden, the Australian Foreign Minister, is believed to be deeply concerned at the damage to relations caused by the article.

The article in the *Sydney Morning Herald* last week caused the cancellation on

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Marcos backers defy Aquino with rebel session of parliament

From Keith Dalton, Manila

Members of the old parliament cheered when Mr Arturo Tolentino, Mr Marcos's vice-presidential running mate in the February 7 poll, denounced the Aquino government as "unconstitutional" and called for a programme of civil disobedience.

He said a "negligible majority" of people in Manila had joined the revolt which toppled the Marcos regime.

Mr Tolentino, who has refused to relinquish his claim to the vice-presidency, said the defunct assembly retained a popular mandate.

"By meeting today, we show our faith in the people who elected us. If we had been deterred by those who make fun of us or criticize us, we would have betrayed the people's trust for our personal convenience."

Commonly regarded as a "rubber stamp" parliament whose members were elected in a fraud-tainted general election in 1984, the assembly was disbanded amid general popular approval.

The rebel assembly passed resolutions to secure the tenure of 1.2 million civil servants, and members of the judiciary proposed the drafting of a new constitution, and called for local elections on June 30.

Declaring vacant all local government posts, the Aquino administration has replaced more than 100 governors and mayors, resulting in many bitter provincial squabbles between Marcos loyalists and Aquino supporters.

The San Juan clash is the latest violent incident in weeks of often-bloody street brawls in many towns and cities which frequently required riot troopers to eject dismissed officials from barricaded town halls.

According to the Aquino Government, the six-year terms of the local government officials expired on March 2. But new polls have been postponed, possibly until November, while a new constitution is drawn up on orders of Mrs Aquino.

Like most of those so far replaced, Mr Joseph Estrada, the mayor of San Juan, is pro-Marcos, and although dismissed three weeks ago, he relinquished power only last Friday.

But because his followers continued to barricade his office, his replacement, Mr Reynaldo San Pascual, arrived to assume his duties with a police escort.



Face in a crowd: Nick Paltos, above centre, jailed for cannabis plot. Top right, jailed magistrate Murray Farquhar. Bottom left, Sergeant Rogerson, charged with misconduct.

Barrels full of rotten apples sour police and politics

From Stephen Taylor, Sydney

Australians are used to hearing about rotten apples in politics and the police, but even so Assistant Commissioner Bob Shepherd raised a few eyebrows recently when he said that his own force, the New South Wales Police Department, was the most corrupt in Australia, if not in the world.

For Mr Nick Greiner, leader of the Opposition in the State Parliament, it is "no longer a case of rotten apples", while one legal researcher maintains that there is hardly an officer in the state force who at some stage has not turned a blind eye to corruption.

Not only police have been compromised in the poisoning effect that crime has had on Australia over the past decade. In the political arena, Mr Rex Jackson, a former NSW prisons minister, faces charges of taking a bribe to release prisoners, while persistent allegations of corruption hang over the State Government.

Small wonder, then, that Australians' jokes about their criminal antecedents have a rather wry flavour these days. The huge profits being made by local groups with links to

all manner of international criminal organizations, from the Mob in the US, to the Italian Mafia and Chinese Triads, have proved irresistible to individuals who might otherwise have been pillars of society.

One investigation started after police spotted a notorious underworld figure with the medical director of Sydney Hospital and a magistrate.

The magistrate was Mr Murray Farquhar, who was subsequently imprisoned for attempting to pervert the course of justice. The doctor, Nick Paltos, was sentenced to 20 years' imprisonment last month for masterminding an attempt to import \$25 million worth of cannabis resin. Ironically, they are underworld companies still at liberty.

Corruption has always been a temptation for the NSW police. Almost 180 years ago they rebelled against Governor William Bligh when he tried to suppress the illicit rum trade. Now the currency of corruption is heroin.

But the picture is not unrelievedly bleak. The Internal Security Unit (ISU), established two years ago to root out the "blue mafia", is a hard core of reliable, "clean" officers.

In addition to the ISU there is now a top echelon in the state force which even the most cynical commentators regard as honest. After generations of corrupt commissioners, the present incumbent, Mr John Avery, is said to be a man of unquestionable probity and integrity.

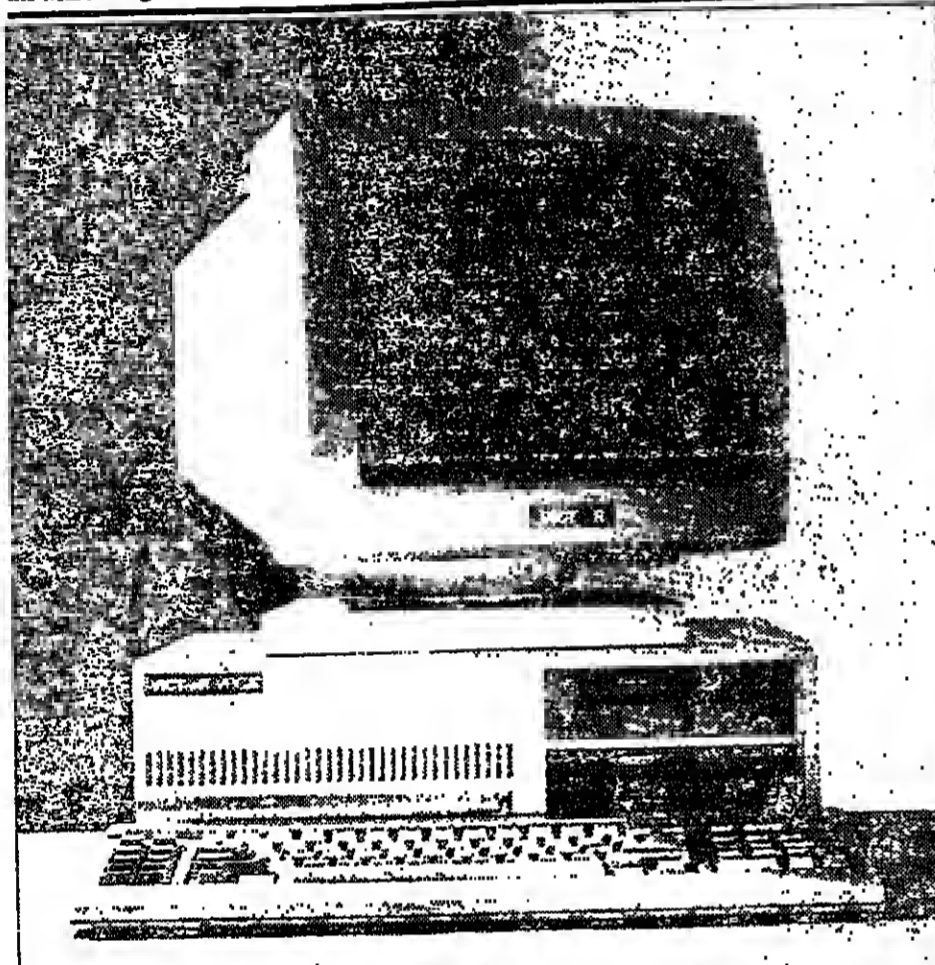
An influential judicial figure says: "A start is being made. Its effect is limited by the lack of support a small and courageous group of policemen are getting from the federal and New South Wales Governments. But it's a start all the same."

Internal clean-up operations have been assisted greatly by phone-tapping powers, which in one celebrated instance provided investigators with a windfall, identifying no fewer than 50 policemen constituting a network of informants and manipulators of legal proceedings for Sydney's "Mr Fixit".

In the past two weeks seven senior policemen have been charged with misconduct. They include a highly-respected detective inspector, Nelson Chad, who has acted as a bodyguard for Prince Charles and had been marked down as potential commissioner material, and Sergeant Roger Rogerson, perhaps the most feared man in the NSW police.

Sergeant Rogerson, who has twice been acquitted of criminal charges, is alleged to have had an improper relationship with a known drug dealer, Arthur Smith.

Apparently in desperation, Sergeant Rogerson went on television, claiming that the



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Stampede crushes 46 pilgrims to death

Delhi (Reuters and AP) — At least 46 pilgrims, most of them women, were crushed to death in a stampede to bathe in India's sacred Ganges.

At least 39 people were injured in the melee at the Hindu holy town of Hardwar when thousands of pilgrims rushed down the historic stone steps at Pant Dweep into the river for a ritual bath.

Hindus believe the bath, coinciding with the high point of the month-long Kumbh Mela festival, washes away their sins.

The Press Trust of India said doctors trying to save the injured at the town's main hospital had sent urgent messages to the Government for medicines and blood.

The agency said unofficial sources estimated the death toll to be much higher.

The ritual bathing was resumed after the stampede and more than three million of an estimated four million pilgrims crowding the small city had taken their holy dip by midday.

At least 500 people were killed in a stampede at Hardwar in 1954 during the festival, which draws more people than any other religious event in the world.

According to Hindu mythology, Hardwar is one of the four places on earth hallowed by contact with Kumbh, a jar of nectar churned up by the sea.

The legend says the gods stole the jar from the demons, and spilled some of the nectar at the four sites before reaching paradise in 12 days, which is equivalent to 12 Earth years.

Chinese in leaks case executed

Peking (Reuters) — A Chinese state company employee was executed yesterday for leaking state secrets to foreign businessmen and taking bribes, the official New China news agency reported.

In another case, a salesman employed by a factory in the central Chinese province of Shanxi was sentenced to death for corruption after selling \$1 million on the black market, the *Shanxi Daily* reported.

The two cases were the first death sentences in a campaign by China's ruling Communist Party to weed corrupt officials from its ranks.

In the Peking case, Zhang Changsheng, aged 31, was sentenced to death for leaking state secrets to foreign and Hong Kong businessmen and taking bribes.

In the Shanxi case, the *Shanxi Daily* said the manager and deputy manager of an electronics factory in Taiyuan city decided to sell \$1 million on the black market, and recruited a salesman, Wang Chumhua, and another man to arrange the deal.

The salesman was sentenced to death, the assistant factory manager received a ten-year jail sentence and the manager a suspended three-year sentence.

Opponent of Ershad fights on

From Ahmed Fazl, Dhaka

Begum Khalida Zia, the leader of the Bangladesh opposition who is challenging President Ershad's right to hold parliamentary polls next month, vowed she would continue to lead a campaign of protest until General Ershad resigned.

Begum Zia, whose seven-party alliance is boycotting the May 7 election, told a rally of between 40,000 and 50,000 people in the north-eastern town of Sylhet that the elections were an international conspiracy to legalize the military government.

She accused Sheikh Hasina Wazed, whose Awami League is the largest opposition party contesting the election, of betraying the opposition movement for democracy.

Begum Zia repeated her call for the withdrawal of the four-year-old martial law, the release of political prisoners and General Ershad's resignation before the elections.

Students clash: One student died of wounds received when rival leftist militants clashed at Rajshahi University in northern Bangladesh at the weekend.



Mr Nick Greiner, strong opposition critic. Police hierarchy was trying to "fit me up" and that Smith was a police informant.

The following day, as Sergeant Rogerson was being charged, a calculated attempt was made to run Smith down near a hotel owned by a policeman dismissed from the force earlier in the year for misconduct.

Smith, too, was interviewed on television. He claimed that police and the underworld had teamed up to kill him.

Concluded

Murphy retrial starts

Melbourne — The jury in the second trial of Mr Justice Lionel Murphy was told yesterday that it would hear evidence about the continuing friendship between Mr Justice Murphy and Mr Morgan Ryan, a Sydney solicitor (Tony Duboudin writes).

The retrial of Mr Justice Murphy, the third-ranking judge of the High Court of Australia, on a charge of attempting to pervert the course of justice, opened at the Central Criminal Court, Sydney, it is alleged that he tried to influence proceedings involving Mr Ryan.

Mr Ian Callinan, QC, for the Crown, had told the court that a federal police officer would tell how Mr Justice Murphy introduced him to Mr Ryan as an old friend.

That friendship, the Crown alleges, resulted in an attempt by the judge to influence court proceedings against Mr Ryan.

Mr Justice Murphy, aged 63, pleaded not guilty.

All Queer me

Handwritten signature or scribble.

SPECTRUM 1

All the Queen's men

Sir William Heseltine has just taken over as the Queen's personal adviser. It is a pivotal, if unsung, role and more daunting than ever, writes Alan Franks

It is getting harder by the year to be the Queen's personal adviser. After 34 years of monarchy, during which there have been no fewer than eight prime ministers, she has acquired a mastery of the business of her own spokespersonship. Add to that a formidable memory for constitutional niceties and a profound interest in the relations between politics and the Crown and you have a bed of nails for the professionals whose task it is to laud her utterances for public consumption.

None the less the office of private secretary to the Queen remains a pivotal if unsung role, and in the succession of its five incumbents since the Coronation can be read the history of a mellowing and adapting monarchy.

Crudely, the five can be divided into the two categories of cautious and innovative, the former consisting of Sir Alan Lascelles, who had been private secretary to George VI for the last nine years of his reign and whom the Queen inherited for the first year of hers; Sir Michael Adeane, whose tenure ran for a record 19 years from 1953 to 1972, and Sir Philip Moore, whose retirement makes way for the new occupant of the post, the 55-year-old Australian, Sir William Heseltine.

This last, together with Lord Charteris, who was the Queen's private secretary between 1972 and 1977, constitute the second category. The job has developed from one of old-style courtier to one of worldly neo-colonial.

Indeed, the hand of Prince Philip can be clearly detected in the appointment of Heseltine and in the clear inference that, in 1986,

the interests of the monarchy are inextricably bound up with those of the Commonwealth.

But while there has been a palpable shift in the character of the Queen's "eyes and ears", the essential brief of the job remains unaltered; it is, at its most mundane, to keep the monarch abreast of the nation's social and political developments and, at its most momentous and as yet academic, to advise her on the proper constitutional course of action in the event of a hung Parliament. Accordingly, the discharging of the function calls for a daunting combination of social skill and political acumen.

If the private secretary's job has become apparently downgraded in the Palace hierarchy during the past 20 years, this is attributable to two distinct but related matters — firstly the Royal Family's increased popularity and attendant compliance with the demands of the media, and secondly the ascendancy of the Queen's principal press secretary, the flamboyant yet defensive part-time fiction writer Mr Michael Shea.

The first private secretary during the present reign, Lascelles, was nothing if not a member of the magic circle: grandson of the fourth Lord Harewood, on the Duke of Windsor's staff between 1920 and 1929, and then assistant private secretary to George V, he was also a thumping reactionary, resigning from the Reform Club when it voted to admit women, and probably contributing more than any other to the blocking of the proposed marriage between Princess Margaret and Peter Townsend.

Sir Michael Adeane was scarcely more of a modernist; Eton, Cambridge, Coldstream Guards,



Working monarch: the Queen at her desk in Buckingham Palace early in her reign and, from left, her personal advisers since 1953 — Sir Alan Lascelles, Sir Michael Adeane, Lord Charteris, Sir Philip Moore and Sir William Heseltine.

and then assistant private secretary to George VI from 1937 to 1952. And yet, like his professional forebears and successors, he was capable of the *bon mot* and the apparently irreverent brand of humour born of breeding. The story goes that he once cut short a conversation with the broadcaster Basil Boothroyd in the corridors of the Palace, thus: "Please forgive me, but I have just learnt that my house is on fire. I wouldn't mind, but as it is part of St James's Palace..."

Despite his very different national pedigree, Heseltine has in common with his predecessors a long period of apprenticeship at the Palace, having succeeded Commander Richard Colville as the Queen's press secretary 18 years ago. The job of PS is now as

sensitive as it has ever been, and this for reasons that can be traced back to 1963 when the Palace appeared to connive in the ongoing Prime Minister Harold Macmillan to install his preferred successor Alec Douglas-Home against Rab Butler.

According to one eminent monarchist and former member of the Cabinet, it was Philip Moore's appointment which broke the traditional mould of the private secretary as a member of the propertied upper classes. Here was a professional Civil Servant, a man from Whitehall rather than Winchester, proving that the Queen could be advised as well by a careerist as a courtier.

And yet, you know, there is an

argument for saying that it's wrong to recruit from the Civil Service, simply because it is there, as always, to serve the government of the day. The interests of the government and those of the Queen are not necessarily the same, not by any means.

"One doesn't want awful old fuddy-duddies in the job, of course. Particularly if it should come to considering a hung Parliament and the whole question of dissolution. This present one, Heseltine, is clearly an excellent choice. Very shrewd, very affable and very sound."

The private secretaries, says royal biographer Elizabeth Longford, have traditionally had the public image of being tweedy and anti-intellectual. "But that is not true. What these men have in

common is that they have all been terrific individuals regardless of their backgrounds. Even in Adeane's day, although he was very cautious in temperament, there were changes. He *did* impose himself from time to time. For example, he was very keen on the Queen going on tour to Ghana in the 1960s, even though many members of the Cabinet opposed it.

"She now has huge experience and expertise of her own. She's also very interested in the media; when she takes part in a film she always does so with the utmost professionalism. When it comes to what you might call big show-downs, she always follows her own counsel. I am thinking of the occasion on which she accused a Fleet Street editor of being pomp-

ous for suggesting that Princess Diana should seed a footman out to the shops when she wanted a packet of fruit gums. When she said that, she did follow it with a smile, but she'd said it none the less.

The PS is undisputed head man in his own office, with beneath him a deputy private secretary, an assistant private secretary, a defence services secretary, a press secretary, two assistant press secretaries and several clerks. He is also officially the keeper of the Queen's archives and needs to be able to call on an intimate knowledge of diplomacy and foreign affairs.

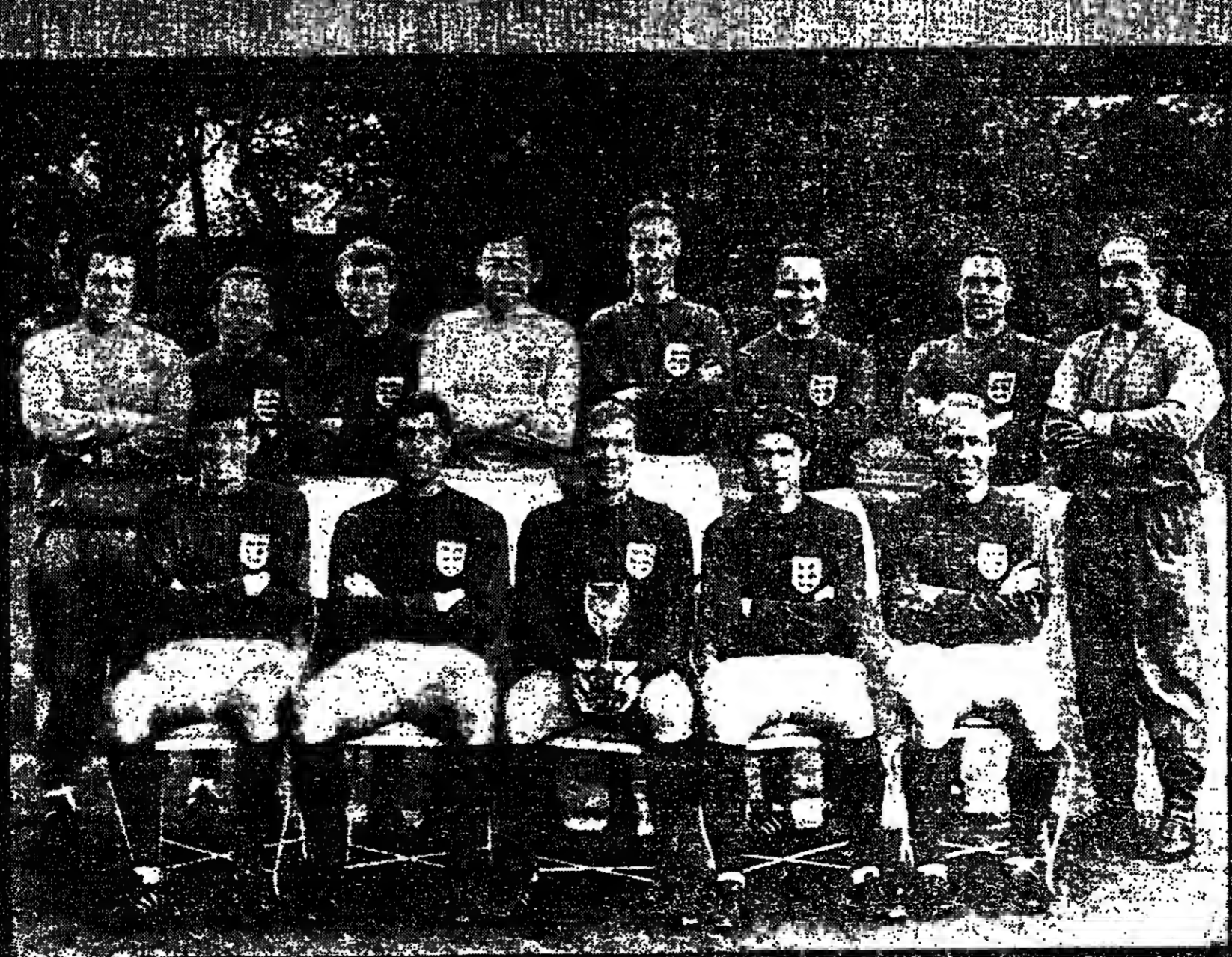
A sense of humour does not come amiss, as Lord Charteris was wont to demonstrate. In 1956 he wrote to the photographer Cecil Beaton reminding him that the copyright of any picture taken of the Queen automatically belonged to her, and concluding his note "so watch it".

By all accounts it is a gruelling task, carrying as it does the responsibility for filling the Queen's diary with all her private engagements. The salary is undisclosed, but the job carries with it accommodation at Windsor Castle and St James's Palace.

"The main thing about it", says one source close to the Royal Family, "is that you must be in the mind of your employer, you must be sensitive to public relations, and above all absolutely non-political. You have to be a political enoach. If any party thinks you are favouring another in some way, God help you. It is the Queen whom you are serving, first, second and last. She is a highly intelligent woman, with her own views. Like any intelligent woman, she wants the best advice available. Anything less will not do."

With his sprightly lioe in Aussie humour and his degree in philosophy and Australian History (a first) from the University of Western Australia, Sir William Heseltine looks like a far cry from his four predecessors. But his pedigree remains impressive, for not only has he served his time at the Palace, he also has the unique distinction of already having acted as adviser to another head of state, former Australian Prime Minister Bob Menzies. That, however, was 30 years ago, when Heseltine himself was a mere 25 and the young Queen Elizabeth just four years into her reign. Both have come a long way since then.

TOMORROW
How the Queen holds Commonwealth together



"THE BOYS OF '66" TONIGHT AT 10.30pm ITV.

In 1966 they were over the moon, but where on earth are they now?

For 120 minutes they were the most famous football team in the world. Even people with no interest in football were glued to their TV sets, watching England win the 1966 World Cup against West Germany.

But what has happened to those eleven heroes since they hung up their boots? In a 90 minute documentary called

'The Boys of '66 - England's Last Glory,' Michael Parkinson calls up the World Cup winning side to recapture those glorious, heady days. And he finds out what they are doing now.

As you'd expect, most have pursued a further career in football. Bobby Charlton now coaches young football hopefuls. But others have moved

into totally different fields. Full back Ray Wilson now makes a living as a funeral director. George Cohen has built up a successful property development company.

And Roger Hunt, once the scourge of opposition defences, manages a haulage contracting firm in Warrington. Television South has produced 'The

Boys of '66' to celebrate the 20th anniversary of England's triumph. It will be screened on the ITV network tonight at 10.30 pm.

Take your seats and enjoy once again the Boys of '66 winning the World Cup. An achievement it would be nice to see the Boys of '86 repeat. A name to watch out for.



FASHION by Suzy Menkes

close up

KARL LAGERFELD

Chanel's toy boy

The self-styled design machine is in London — looking for fashion talent

Chanel is just a toy for me", says Karl Lagerfeld conspiratorially. "It was something new for me to play with."

Lagerfeld is indulging in his favourite game of pretending that he does not take his work seriously. The designer who has revitalized the Chanel image, and creates collections under his own KL label and for Fendi in Italy, likes to play the dilettante. He takes a dandified interest in his appearance ("choosing a tie-pin and cuff links is the most important thing a man has to do in the morning"); he is obsessively fond of 18th-century style and collects its furnishings and fans; he was born to money and dismisses any discussion of prices; "I don't have to pay so I don't know anything about the cost."

He gives a rich man's parties: last month's was a frolic at Versailles to launch his KL men's fragrance. He is witty and likes us to know it. He is also a workaholic: an ex-assistant claims that he never took a holiday in five years.

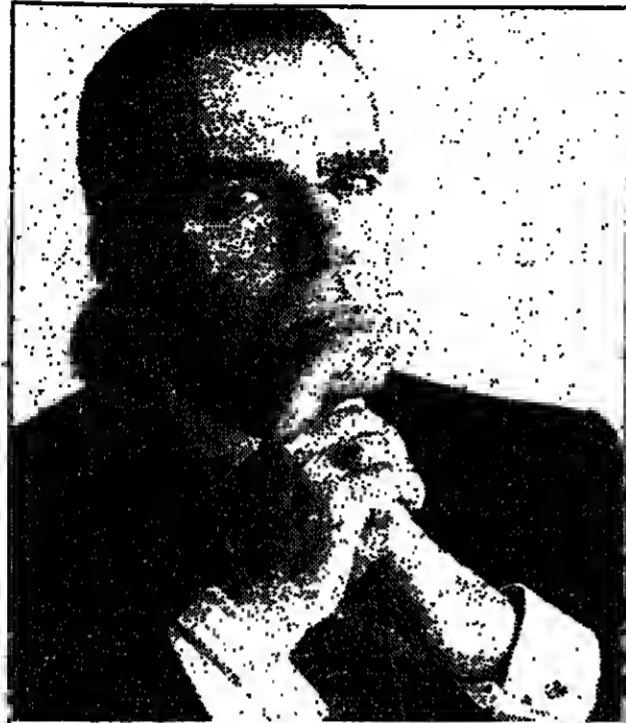
"Work is invigorating", says Karl.

Last Thursday, Lagerfeld's self-styled image as a fashion playboy was decried when he flew into town especially to judge the 1986 Selfridges/Royal College of Art Bursary, given biennially to a promising fashion student.

"After all", he says, "it is how I started. I won a student competition all those years ago. It is good to see what the students are doing, hein?"

The stream of glibly-stopped sentences and the Teutonic interrogative emphasize Lagerfeld's German origins, although his design life has been in Paris since he won an International Wool design competition in 1954. Another award went to the young Yves Saint Laurent, founding a design rivalry and personal friendship that endured for two decades.

Lagerfeld dismisses the ru-



Karl Lagerfeld: a passion for the 18th Century

...mours of his rift with Yves as greatly exaggerated. Karl's description of Yves as a "biad noir" (in reference to Saint Laurent's childhood in Algeria) could be put down to Karl's mischievous tongue. In another scandalous statement, Karl waggishly described his curvaceous collection for Fendi as "shaped to be raped".

Such gaffes do not endear him to the French fashion establishment. At the 1985 Oscars de la Mode, the maverick Lagerfeld was ostentatiously snubbed.

What are Lagerfeld's achievements — apart from restoring the vibrancy of the House of Chanel, which opens a new London boutique in Sloane Street next Monday?

At the House of Chloé, Lagerfeld invented the concept of prêt-à-porter de luxe which put Paris ready-to-wear fashion on track. He created the light seamless silk dresses that the French describe as *Le Flou*. He now claims to have been treated by the owners of Chloé as a design hack. "In 20 years I was not once invited to dine with them at home", he says.

Two years after he left Chloé in 1982 to set up his own KL label, the company was sold to Dunhill. Revenge is as sweet as the apple strudel that Karl has piled on his plate. "It

is the only thing that I will still go into the kitchen to cook", he says. "But now my mother is no longer alive, there is no one to help me if I get stuck in the middle."

This is an endearing vision of the super-sophisticated Karl, reverting to Teutonic nursery food in the privacy of his own five homes: the 18th-century hôtel on the Left Bank of Paris, the château in Brittany, the Monte Carlo apartment filled with Memphis neo-fifties furniture; they all feed the publicity of the man who once described himself to me as a "design machine".

Karl Lagerfeld is a profoundly cultured man, with wide-ranging interests in art and architecture. He has a passion for the 18th century, expressed in his own person by garnet cuff links and the lapis seal ring from his great-grandmother's inheritance. In his flamboyant youth he would wear 18th-century frock coats instead of a sober three-piece suit.

He will still buy wardrobes of antique clothes for his friend and fellow 18th-century enthusiast Anna Piaggi, who appeared at the Versailles gala in full Marie Antoinette fig. He is charming and generous about Anna, an Italian fashion editor, whom he describes as a "free spirit". A book of 200 sketches by Karl of Anna in



'I would not do it without Inès. I ask her everything.'

Lagerfeld on his model muse (below)



Left: The new young Chanel: Pearl and gilt sunburst earrings, £35, spiral snake bracelet embossed with 'Coco Chanel', £225. Large link gold chains, rhinestone and pearl ropes, worn with a gilt buttoned white pique bustier, all from a selection at Chanel's new boutique, 31 Sloane Street, SW1 from Monday. Make-up by Ruth Sheldon using Chanel's spring and summer colours, Les Croisettes. Hair by Guido at Toni and Guy.

Photograph by NICK BRIGGS

different guises will be published by Thames and Hudson in the autumn.

About other friends and clients he can be more ascerbic, from the hoydenish Princess Stephanie of Monaco to Jerry Hall. "She likes to wear Chanel", he says silkily, "because she thinks it makes her look like a lady."

Karl Lagerfeld's triumphant success with the Chanel image has come precisely because the clothes no longer look proper and lady-like but young and sexy. He has twisted and tweaked the gilded chaos, hooked up hemlines, puffed out shoulders and moulded the jackets to the body.

"Chanel is a woman's collection designed by a woman. It does not interest me so

much", says Karl. "I would not do it without Inès. I ask her everything. She tells me what she wants to wear and I design it." That included, this last month, the famous quilted Chanel bag made as a mini skirt suspended on gilded chains about the rangy legs of the aristocratic Inès de la Fressange, who is the new image for the house of Chanel as well as Lagerfeld's muse and friend.

Together, the extrovert Karl and impish Inès appear to be cooking a snook at the bourgeois old lady Chanel had become. The international corporation, founded on the No 5 perfume, Chanel boutiques and accessories, finds itself in a dilemma. Like any ageing woman attracting a younger man, the house is

alternately willing to indulge his whims, terrified of losing him, and infuriated by his insouciance.

Karl, for his part, behaves like a toy boy: complaining of the attitude of the American management, of boredom, of lack of appreciation of his skills. His critics say that Chanel is more than a fistful of gilded chains and giant buttons; that Karl does not have a profound understanding of the haute couture, its understatement and elegance, which is the fountainhead of French fashion.

His own KL collections in Paris and New York are just getting into their stride. His most enduring relationship

has been with Carla Fendi about whom he is graceful and tender. The superb furs he has created with the five Fendi sisters were the subject of an exhibition in Rome last year. This was produced entirely from the Fendi archives. Karl is passionate in his refusal to keep any record of his designs and claims to abhor the idea of a retrospective exhibition. Inevitably, this honour will be granted to Yves Saint Laurent at the Paris Musée de la Mode later this year.

Lagerfeld is enthusiastic about the students whose work he sees and the assistants he has trained, including the newly launched British Alistair Blair. "I think we should wait a few seasons before we make him a star, hein?" he says cautiously.

Over the bratwurst and strudel at Langans, Karl talks about the Princess of Wales (whose clothes he feels are not well enough tailored); about the Vienna exhibition in Paris which confirms his own distaste for the Secessionist period ("something rotten in there"); about Egon Schiele ("the epitome of everything I dislike but a great artist").

Karl Lagerfeld is one of those infinitely rare fashion spirits who expresses himself as persuasively in words (and in a foreign language) as he does in cloth. His observations are acute and so is his judgement of himself.

"My dream", he says, "is to become invisible. Just a pair of eyes — watching."

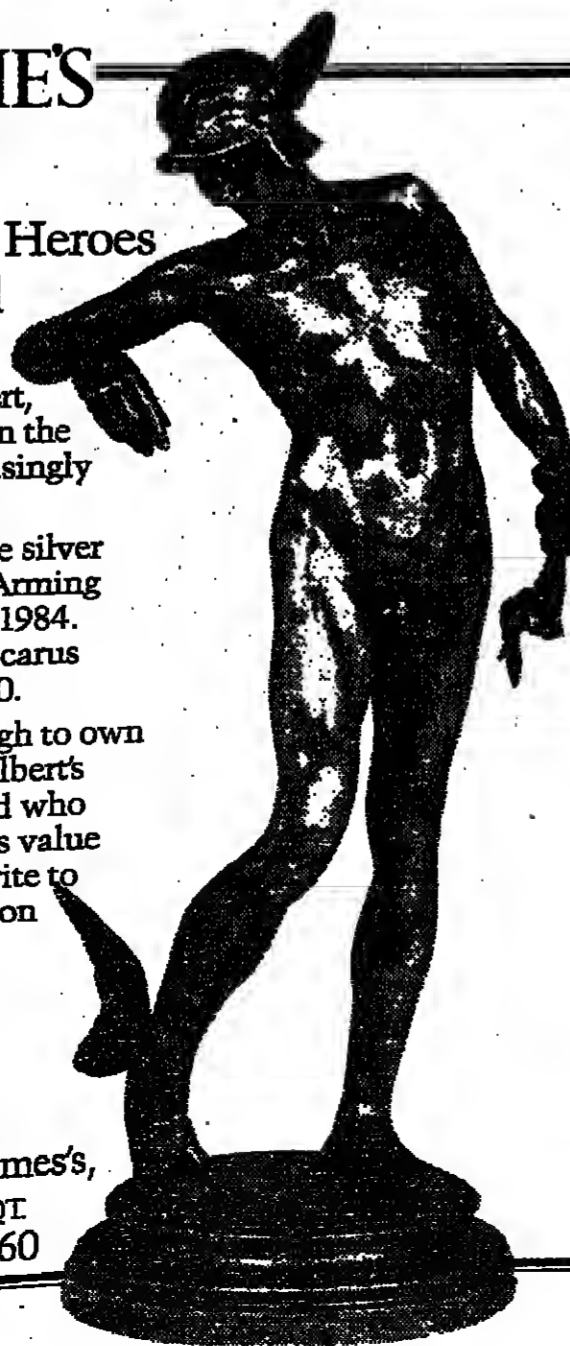
CHRISTIE'S Eros & other Gods & Heroes Revalued

Works by Sir Alfred Gilbert, when they come on the market, fetch increasingly high prices.

This early small scale silver statuette of Perseus Arming fetched £16,000 in 1984. In 1981 his bronze Icarus fetched £29,000.

Anyone fortunate enough to own one of Sir Alfred Gilbert's exquisite works, and who would like to have its value assessed, should write to Gordon Balderston at Christie's.

8 King Street, St. James's, London SW1Y 6QT Tel: (01) 839 9060



FASHION PEOPLE

Hype cast

Crépe Suzette points her shell pink lips and slinks round the Pompeii Café in a skin-tight off-the-shoulder yellow sheath dress. Her boyfriend Colin mimes through Soho in his brand new "skin", a silk and mohair zoot suit.

This is not the absolute beginning of a rash on retro-fifties fashion. In 1966 we stopped dressing up and street fashion will resist any amount of hype. The international spring collections showed a return to couture style dressing, but little black dresses are a million catwalks away from the chi-chi silk frocks of Henley's couture house in *Absolute Beginners*.

For old romantics, Johnsons is the home of the winkler-picker no money down to 406 Kings Road, tie a knot in your slim-fim tie — but don't pretend it's fashion.

Rebecca Tyrrel



Patsy Kensit as pouting Crépe Suzette

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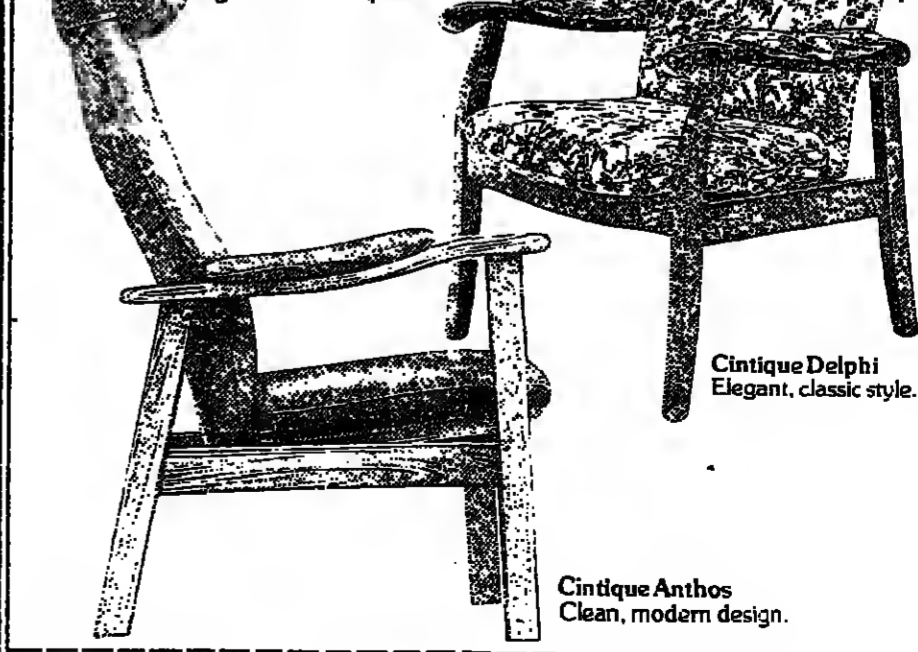
GENERAL APPOINTMENTS

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HAVE WE DONE ENOUGH?

Commentators are already outlining the lessons of the Libyan crisis in which we are still embroiled...

The analysis has sharpness of definition - but at some expense in omitting important elements in the crisis...

In their political deliberations, however, the European nations have consistently belittled both Arab terrorism and Colonel Gaddafi's role...

The European Community has refused on several occasions to place either economic sanctions or any more effective restraints...

Neither justification looks sensible today. The Libyan authorities, making explicit the hostage status of many Western expatriates...

But the delayed response has forced the European countries to face up to the reasonableness of the American demand...

There is no reason at all why the same should not happen in this country. British Gas has under contracts which relate to a so-called basket of oil prices...

Whether he has succeeded in that hypothetical aim will be answered differently on the different sides of the Atlantic...

That is why we should be cautious about drawing hard-and-fast lessons at this intermediate stage in the crisis...

But the delayed response has forced the European countries to face up to the reasonableness of the American demand...

MRS MANDELA'S CALL TO ACTION

Mrs Winnie Mandela is a passionate and powerful speaker, whose symbolic influence as Nelson Mandela's wife goes far beyond her personal influence...

From outside South Africa it is easy to dismiss Mrs Mandela's call for liberation with boxes of matches and petrol-doused tyres...

that violence can and must be avoided at all costs. They are quietly hopeful that the limited reforms already made towards ending segregation will, eventually yield more...

This is the second time in two weeks that Mrs Mandela has appeared to flout the banning order imposed on her by the South African authorities...

LAW, FAITH AND SCHOOLING

Britain's people of Asian descent have - according to certain yardsticks - been absorbed into the population at large. They have successfully entered the employment and housing markets...

Yet the appearance is deceptive. Law and social policy have yet to catch up with the fact of mass Asian immigration and settlement...

Such voluntary-aided status was dreamed up as a way of palliating religious lobbies in the 1940s. As a means of keeping major groups of Christian believers integrated...

and buildings, with nominal rights to the school governing body, could work as well in principle for a religious community outside the Jewdo-Christian tradition...

It is now for the Government to attempt some sort of answer. The lies of that are clear. There should be the fullest encouragement of diversity of religious practice...

The answer, as a matter of public administration, must clearly be yes. The same arrangement of local authority support for teachers' salaries

and buildings, with nominal rights to the school governing body, could work as well in principle for a religious community outside the Jewdo-Christian tradition...

The issue is not just the status of voluntary-aided schools. There are many Muslim parents who say they want, instead, better recognition of their children's religion...

It is now for the Government to attempt some sort of answer. The lies of that are clear. There should be the fullest encouragement of diversity of religious practice...

LETTERS TO THE EDITOR

Tax relief on profit-shared pay

From Mr A.R. Swannack Sir, I have been looking at the more traditional types of payment system are no longer suited either technologically or sociologically to today's industrial scene...

Additionally, long-term expansion plans can hit profits very hard in the short term, even though employees may never see the benefits of the development plans...

Interest is growing in these schemes for a number of reasons, e.g. the growing realisation that the effective use of materials is something that workers can influence...

Paying for gas From the Editor of Gas World Sir, Dr Juler is correct to suggest in his letter published on March 29 that the price of gas to the domestic consumer should be reduced...

I have recently returned from a visit to some gas companies in West Germany. The management I met there expressed incredulity that there should be any question whatsoever of gas prices being raised in the UK this year...

Animal research From Mr David Morton and others Sir, The letter condemning the Animals (Scientific Procedures) Bill signed by R. D. Ryder and others (March 26) is both misleading and inaccurate...

Attendance at the open sessions of the Standing Committee would have provided Mr Ryder with information on amendments accepted by the Government in committee, which answer some of

Coach site choice From the Director of Planning, London Regional Transport Sir, Geoffrey Edwards's advocacy of Marylebone as a site for a central London coach terminal (March 19) omits some important facts...

Cambridge growth From Mr R. W. Lewis Sir, Once again Mr Ian Wray, in his article of April 4, asks us to abandon environmental conservation in the name of technological progress...

'Intolerance' by teachers' union

From Professor Geoffrey Elton, FBA Sir, Dr Peter W. Thomas (April 9) is absolutely right: the Association of University Teachers deserves no further respect...

Fighting these developments in a meaningless body would occupy the time we need to pursue our proper vocations, the sensible thing is to get out and let it wither away...

US and the Contras From Mr B. K. Levy Sir, In a disgraceful letter which you published today (April 2) the senior vice-chairman of the Federation of Conservative Students...

It is high time that officers speaking with the voice of Conservative institutions realised that a democratic country cannot appropriate resistance movements/terrorists and reprobate terrorists/resistance movements...

Airport obligations From Sir Peter G. Masefield Sir, Looking at the draft BAA privatisation Bill, now at its report stage in the House of Commons, there seems to me, as a former Chairman of the British Airports Authority...

Miles cheaper From Mr K. Butterfield Sir, The fare to Gatwick has been picked at a curiously high level, perhaps because the service has been improved recently...

Mr Woolcott (April 8) would do better to buy a ticket to Iffeld, 5 1/2 miles beyond Gatwick. At £3.80 the fare is 40p less, and there is nothing to stop a passenger breaking his journey at Gatwick...

design its regional policy, allocating more resources to universities in areas of high unemployment for expansion of their work in the new technologies, and encouraging developers to create the surrounding facilities which will attract academic entrepreneurs...

This does not mean we must resort to dirigiste controls; rather that the Government should reduce the price of gas, they may in fact be considering increasing the price in the near future...

ON THIS DAY

APRIL 15 1931

With the defeat of the Spanish dictator, General Franco de Rivera, in January, 1930 it was inevitable that King Alfonso XIII who had acquired the reputation of a constitutional monarch would fall to the forces of republicanism...

FALL OF KING ALFONSO

PROCLAMATION OF A REPUBLIC

FROM OUR OWN CORRESPONDENT

MADRID, APRIL 14 Señor Alcalá Zamora, the Republican leader and Head of the new Provisional Government, speaking in person over the wireless from the Ministry of the Interior in Madrid at 8.50 pm tonight...

The Republican leader appealed to the people to continue in the same spirit and enthusiasm but, as hitherto, with that respect for order which had made the revolution a model one...

THE question as to whether the King has abdicated is doubtful. I have good authority for stating that his Majesty steadily refused to abdicate, and made it clear that he was leaving the country to make way for a peaceful consultation of the nation under the auspices of the party which won the elections...

AFTER 15 CENTURIES

The breathless rapidity with which a Monarchy 15 centuries old has been swept away with no opposition from such hitherto steadfast forces as the Army and the Church...

Animal research

Attendance at the open sessions of the Standing Committee would have provided Mr Ryder with information on amendments accepted by the Government in committee, which answer some of

Coach site choice

fulfill this "hub terminal" concept adequately. The local planning authority would require coach access to be restricted to a busway running along the railway alignment...

Cambridge growth

Cambridge's raw material, as Mr Wray himself points out, is brainpower - and brainpower is very easily moved. It tends to go where the conditions necessary for it to flourish are most readily found...

THE ARTS

Television
Mystery of the altruist

Last night two academics... On *Horizon* (BBC2) the Oxford zoologist Richard Dawkins registered dismay at his book *The Selfish Gene*...

Galleries
What on earth is it all about?

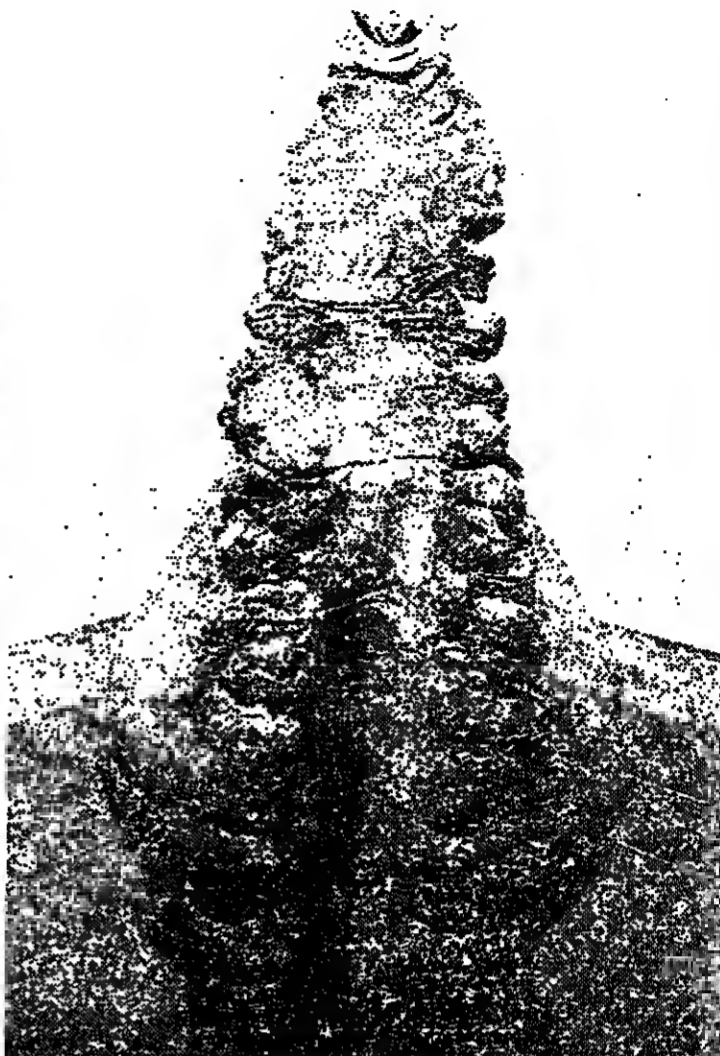
Falls the Shadow
Hayward

The Hayward (almost) Annual is a curious institution. No one seems to know from one year to the next what it is for, what it is about or whether in fact it will even take place.

derance of work done in the last year or two, a selection of works by five artists no longer alive: Bomberg, Broodthaers, Footana, Yves Klein and Manzoni.

so, certainly, than Stephen McKenna, who shares some of the same interests. For a show which uses the whole, considerable space of the Hayward, including two sculpture roof spaces...

John Russell Taylor
Disturbing reminder of Tenniel's Caterpillar out of Alice? — *Breath* by Giuseppe Penone, whose robust sense of humour presents the most enjoyable and provocative new way of looking at things



Disturbing reminder of Tenniel's Caterpillar out of Alice? — *Breath* by Giuseppe Penone, whose robust sense of humour presents the most enjoyable and provocative new way of looking at things

Why anyone should need to conduct such experiments in order to arrive at conclusions which the averagely intelligent viewer could furnish from his or her own experience of life is a mystery quite as baffling as the "riddle of human consciousness" that exercised Nicholas Humphrey in the second part of his *Inner Eye* series on Channel 4, *Natural Psychology*.

David Robinson recalls the golden age of the early French cinema, currently being celebrated in showings of refurbished prints at the National Film Theatre



Concerts
LPO/
Wesler-Möst
Festival Hall

It has not been the luckiest of years for the London Philharmonic Orchestra. Their principal conductor Klaus Tennstedt's illness cast a gloom to mid-season, and their principal guest conductor Jesus Lopez-Cobos's continued absence has made things exceedingly awkward recently.

Richard Morrison
Occasionally one felt that phrases could have unfolded with more feeling had a slower tempo been adopted; the "Benedictus" was such an instance.

Stephen Pettitt
The playing of this work was quite splendid, with beguilingly bluesy contributions from the offstage trumpet to "The Pines near a Catacomb" and the solo clarinet in the third movement.

Martin Cropper
In the first decade of the century, when Hollywood was still a paradise of orange groves where no actor had yet set patent leather foot, the film capital of the world was Paris.

Brighter than any
Neo-surrealist extravagance in *Onsime et le chameau*

vertical monopolies that embraced manufacture of raw materials, production of films, distribution and exhibition.

and the absurd catastrophes that befell him, Chaplin, in a rare moment of modesty, acknowledged Linder as "The Master".

Richard Morrison
Admittedly, his task here was lightened by the London Philharmonic Choir's superbly drilled, incisive and full-voiced singing in the Requiem.

Richard Morrison
Such an ability is vital in a piece like Prokofiev's "Classical" Symphony if its elegance as well as its moments of extrovert panache are to be adequately conveyed.

Stephen Pettitt
Such an ability is vital in a piece like Prokofiev's "Classical" Symphony if its elegance as well as its moments of extrovert panache are to be adequately conveyed.

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Le Coeur et l'argent, the tragedy of a girl pushed into a loveless match, is remarkable for its spectacular location shooting. *Erreur tragique* is a study of obsessive jealousy. *L'Oubliette* combines two favourite Feuillade motifs, mysterious underground passages and an eagle-eyed detective world.

Christie's Week in View
A selection from our 20 sales in London this week. Valuable Travel and Natural History Books, Atlases and Architecture: Wednesday 16 April and Thursday 17 April at 11 a.m. each day, King Street.

Christie's Week in View
Claret and Fine Wines: Thursday 17 April at 2.30 p.m., King Street: An unusual break from the established trend, combining two styles of sale into one.

Christie's Week in View
Decorative Arts from 1880 to the Present Day: Friday 18 April at 10.30 a.m., King Street: A piece of early enamelled Galle dating from the 1870s, a vase modelled as a Fu Dog, to a laminated bentwood chair by the Italian designer of the 1950s, Carlo Molteni, illustrates the wide field of design in the Spring sale of 20th Century Decorative Arts.

Christie's Week in View
Important English Pictures: Friday 18 April at 11 a.m., King Street: A group portrait of the Impey family by Johann Zoffany highlights this sale. A strong section of sporting Christie's has 25 offices throughout the UK. If you would like to know the name of your nearest representative please telephone Caroline Trefgame on (01) 588 4424.

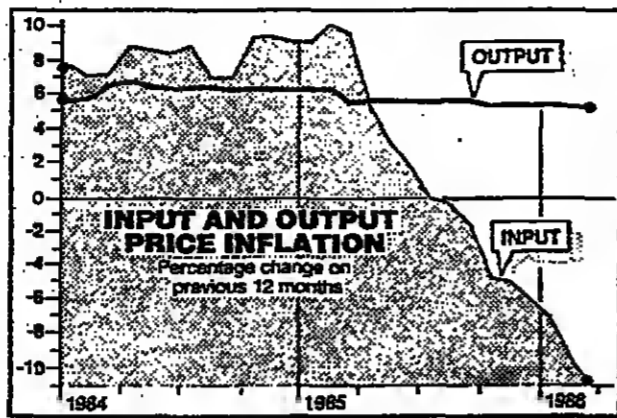
NEIL SIMON'S "TRIUMPHANT"
BRIGHTON BEACH
Memoirs
"Honest, expert, touching — and WONDERFULLY FUNNY... Frances de la Tour, SUBLIME!" (Mail on Sunday)
"Neil Simon's subtle, funny & consistently touching comedy... I would happily see it again." (Observer)
Lytelton Tonight at 7.45, Tomorrow (m&e), & Thurs Then Apr 22, 23, 24m&e.

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FINANCE AND INDUSTRY

Rising wage costs push up manufactured goods prices

By Richard Thomson



Rising wage costs over the year to the end of March caused a further increase in the prices of manufactured goods...

was therefore much greater, officials said. The sharp fall in input costs for March was caused partly by a seasonal decline in electricity costs...

Executive Editor Kenneth Fleet Right and wrong in the Distillers case

It is conceivable, just, that a small number of investing institutions which would not normally consider themselves gullible might allow themselves to be misled into taking the inferior Argyll offer for Distillers...

Table with 2 columns: Index Name, Value. Includes FT 30 Share, FT-SE 100, USM, US Dollar, W German mark, Trade-weighted.

BHP buys into Elders

The battle for Broken Hill Proprietary, Australia's largest company, took another strange twist yesterday when BHP announced details of an \$1.2 billion (£600 million) agreement with Elders DXL to buy up to 20 per cent of Elders's capital...

Hospital site stake sold

The Department of Health and Social Security has sold its part of the St George's Hospital site at London's Hyde Park Corner to a mystery buyer...

Boustead loss

Boustead's 1985 profits have been hit by the tin crisis and problems on the Singapore Stock Exchange. The group made a loss of £702,000 and declared exceptional debts of £2.29 million arising from investments...

Govett terms

Govett Atlantic Investment Trust and Govett Enterprise Investment Trust have agreed terms for a merger through a scheme of arrangement involving all the ordinary shares and 5% per cent preference shares...

Highland lift

Highland Distillers lifted profits from £4.47 million to £5.03 million before tax in the six months to February 28, 1986. Turnover was up from £54.5 million to £59.1 million...

New owner

Citicorp Investment Bank yesterday moved to 100 per cent ownership of Scrimgeour Vickers, the stockbroker. Mr Richard Fulford becomes chairman of Scrimgeour and Mr Frederick Pettit managing director and chief executive...

'No' to firm

Pegler-Hattersley, the industrial holding company, rejected the £178 million bid from F H Tomkins saying it had no industrial or commercial merit...

No referral

The proposed merger of Allianz AG Holding and Cornhill Insurance will not be referred to the Monopolies and Mergers Commission...

Saatchi asks for £406m

Saatchi & Saatchi, the advertising agency and business services group whose clients include the Conservative Party and British Airways, made a £406 million rights call on its shareholders yesterday...

Woolworth sell-off

Woolworth is selling its 12 edge-of-town Woolco supermarkets to the Dec Corporation food group for £26 million. Dec intends to convert them into Carrefour hypermarkets...

McKechnie 'no' to Evered offer

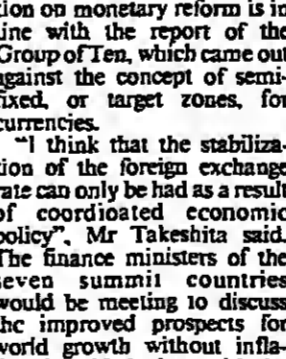
In a sudden change of direction, the fast-expanding Evered engineering group yesterday launched a takeover bid worth £17 million for McKechnie Brothers, a beleaguered Midlands metals and plastics group...

Imperial backs bid by Hanson

The board of Imperial Group yesterday recommended shareholders to accept the £2.8 billion bid from Hanson Trust, after the failure of the preferred bid from United Biscuits last Friday...

Yen has risen far enough, says Japanese minister

From David Smith, Tokyo. A further sharp rise in the yen would cause serious difficulties for the Japanese economy, Mr Noboru Takeshita, the finance minister, said yesterday...



Noboru Takeshita: currency measures costing voters education for their children...

Doubts over share prices

The extremely sharp rise in stock market prices - around a fifth in February and March - followed by the recent profit-taking, has enabled analysts of a more cautious frame of mind to peep out of the closet again...

MARKET SUMMARY table with columns for STOCK MARKETS, CURRENCIES, INTEREST RATES, MAIN PRICE CHANGES, GOLD. Lists various market indicators and their values.

Oppenheimer Unit Trust statistics for the year to 1st April. Large advertisement featuring the Oppenheimer logo and a table of trust performance statistics including European, International, Pacific, Japan, Special Situations, Income & Growth, U.K., Practical, American, and High Income trusts.

WALL STREET

New York (agencies) - Prices opened higher in moderately active trading yesterday. The Dow Jones Industrial average edged forward by 0.74 points to 1,790.92 soon after trading started.

Advances outnumbered declines by 503 to 425 among the 1,376 issues crossing the NYSE tape.

On Friday, the market finished mostly lower in active trading. The industrial average slipped by 4.12 to 1,790.18.

Growing worries of a contraction in the US and Libya offset expectations of a cut in the discount rate and enthusiasm over IBM's first-quarter earnings report.

The average last spent most of Friday morning at modestly higher levels.

Table with columns for company names and stock prices. Includes companies like IBM, AT&T, and various financial institutions.

FOREIGN EXCHANGES

Table showing Sterling Spot and Forward Rates for various currencies including the Japanese Yen, Swiss Franc, and others.

MONEY MARKETS AND GOLD

Table detailing Euro Money Deposits with columns for currency, term, and rate.

LONDON FINANCIAL FUTURES

Table listing various financial futures contracts such as Three Month Sterling, Three Month Eurodollar, and others.

OTHER STERLING RATES

Table showing Sterling rates for various international locations like Argentina, Australia, and Hong Kong.

DOLLAR SPOT RATES

Table listing spot rates for various currencies including the Canadian Dollar, Mexican Peso, and others.

GOLD

Table showing gold prices in different forms like Gold Bars and Gold Coins.

TREASURY BILLS

Table listing Treasury bill rates for various maturities from 1 month to 30 months.

CANADIAN PRICES

Table showing prices for various Canadian commodities and goods.

COMMODITIES

Table listing prices for various commodities such as Sugar, Cocoa, and Coffee.

LONDON METAL EXCHANGE

Table showing metal prices for items like Copper, Zinc, and Lead.

INVESTMENT TRUSTS

Table listing various investment trusts and their performance metrics.

THE TIMES UNIT TRUST INFORMATION SERVICE

Large table providing detailed information on various unit trusts, including their names, managers, and performance data.

FINANCIAL TRUSTS

Table listing financial trusts and their associated companies or funds.

STOCK MARKET

Table showing stock market performance, including indices and individual stock prices.

MARKET COMMENTARY

Market commentary section providing analysis and insights on the current financial and market conditions.

Additional market news, advertisements, and other financial information.

TEMPUS

Demerger tempts with cash on the table

Now that there is cash on the table, what looked like a joke offer by Demerger Corporation (what?) for Exel takes on a more business-like appearance. The cash alternative of 400p per share is 10p above the present market price.

direction, and will be just as effective if they are independent. When it comes to raising capital, if they are at all successful, they should have no difficulty.

With plenty of scope for growth, profits are likely to continue their steady rise. But for the moment earnings per share are being held back by a rising tax charge.

Highland Distilleries

Highland Distilleries is about to move from the wings to the stock market's centre stage. After the takeover of Arthur Bell last year and the virtual certainty that Distillers will lose its independence in the next few days, Highland will be the biggest independent whisky company, offering shareholders a direct investment in the industry.

John Govett Rationalization of the investment trust sector is proceeding apace ahead of big bang. Yesterday, John Govett announced the agreed merger of two trusts under its management.

Change to investor Bill sought

Mr Michael Howard, Minister for Consumer and Corporate Affairs confirmed yesterday that he would seek to reverse the amendment to the Financial Services Bill which makes the securities and Investments Board the sole body to which the powers of regulation of investment businesses can be delegated.

STOCK MARKET REPORT Saatchi issue hits shares

A big funding operation by Saatchi & Saatchi, combined with the uncertain situation in the Middle East, gave a rather unsettled start to the new account yesterday.

reporting next week, lost 12p to 46.2p. Amstrad climbed 40p to 59.2p, after weekend comment on its US expansion plans.

RECENT ISSUES

Table with columns for EQUITIES, RIGHTS ISSUES, and other financial data.

Rolls-Royce aero engine orders soar

British Airways, Qantas, and Cathay Pacific, another 200 Tay engines for the Gulfstream IV business jet, and 535 engines for British Airways and the Royal Nepal Airlines.

Mercury to undercut BT by up to 20%

Telephone users were yesterday promised a cheaper and better quality service by Mercury Communications, the Cable and Wireless subsidiary licensed by the Government to challenge British Telecom's monopoly.

Mercury to undercut BT by up to 20%

Telephone users were yesterday promised a cheaper and better quality service by Mercury Communications, the Cable and Wireless subsidiary licensed by the Government to challenge British Telecom's monopoly.

Advertisement for Laing & Cruickshank, a stockbroker, featuring a logo and text: 'More than just a Stockbroker'.

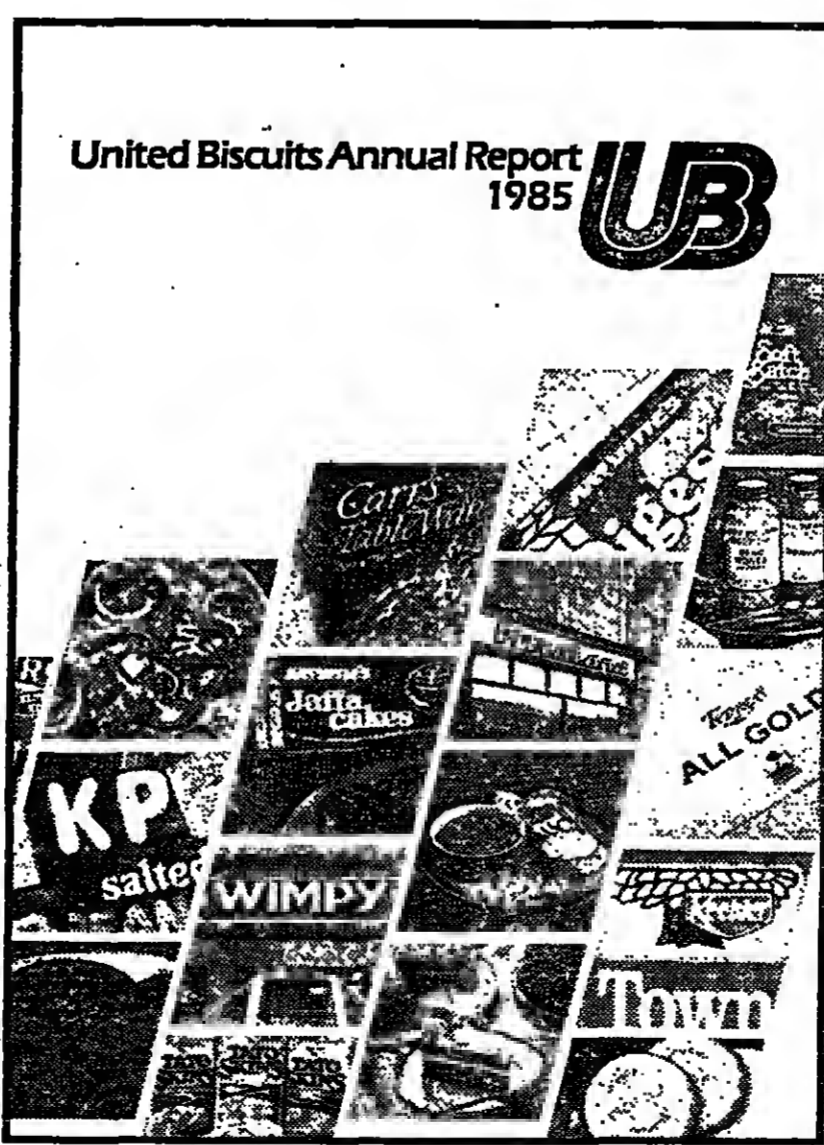
Advertisement for BASE LENDING RATES, listing various banks and their interest rates.

Large advertisement for Guinness PLC, featuring the text 'THE GUINNESS BID FOR DISTILLERS. LATEST PRICES. Distillers share price worth 720p. Guinness best and final offer worth 776p. Guinness higher by +56p'.

Savage hunger
deserve
severe sense

Creating strong brands has made UB a buy-word in the City

(Read our latest Annual Report to see why)



No one has a better track record of creating powerful brands in the food market than United Biscuits. Brands that are not only well-loved household names but are strong contributors to company profits. All of which has been achieved by strong and imaginative management. So just as our brands are in strong positions in their respective markets our company is in a strong position in the financial market.

Strong enough to create new opportunities and to deal with new challenges as and when they occur. Our latest Annual Report clearly demonstrates the in-depth financial and management strengths of our Group. In fact, in the words of our Chairman: "...all sectors of our business on both sides of the Atlantic made very significant progress with the result that the outcome for the year was most satisfactory." For more information simply fill in the coupon and we'll send you a copy.

United Biscuits

Name _____
Address _____

To: United Biscuits (Holdings) plc, Grant House, P.O. Box 40,
Syon Lane, Isleworth, Middlesex TW7 5NN. T 154

STOCK EXCHANGE PRICES

Equities turn nervous

ACCOUNT DAYS: Dealings began April 1. Dealings end April 11. Contango day April 14. Settlement day, April 21. [Forward bargains are permitted on two previous business days.]

Portfolio Gold

From your portfolio check your share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches, you have been entitled to a share of the total daily price money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Group, Price, Change, % P/E. Lists various companies like Clonfert, Samuel (H), Six Hundred, Guinness Peat, BHP Industries, etc.

Weekly Dividend table with columns: MEN, TUE, WED, THU, FRI, SAT, Year.

BRITISH FUNDS table with columns: High, Low, Stock, Price, Change, % P/E.

SHORTS (Under Five Years) table with columns: No., Year, Price, Change, % P/E.

FIVE TO FIFTEEN YEARS table with columns: No., Year, Price, Change, % P/E.

UNDATED table with columns: No., Year, Price, Change, % P/E.

INDEX-LINKED table with columns: No., Year, Price, Change, % P/E.

BANKS DISCOUNT HP table with columns: No., Year, Price, Change, % P/E.

ELECTRICALS table with columns: No., Year, Price, Change, % P/E.

BREWERIES table with columns: No., Year, Price, Change, % P/E.

BUILDINGS AND ROADS table with columns: No., Year, Price, Change, % P/E.

FINANCE AND LAND table with columns: No., Year, Price, Change, % P/E.

FOODS table with columns: No., Year, Price, Change, % P/E.

CHEMICALS, PLASTICS table with columns: No., Year, Price, Change, % P/E.

CINEMAS AND TV table with columns: No., Year, Price, Change, % P/E.

DRAPERY AND STORES table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS A-D table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS E-K table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS L-R table with columns: No., Year, Price, Change, % P/E.

INSURANCE table with columns: No., Year, Price, Change, % P/E.

LEISURE table with columns: No., Year, Price, Change, % P/E.

L-R table with columns: No., Year, Price, Change, % P/E.

HOTELS AND CATERERS table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS A-D table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS E-K table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS L-R table with columns: No., Year, Price, Change, % P/E.

INDUSTRIALS S-Z table with columns: No., Year, Price, Change, % P/E.

MOTORS AND AIRCRAFT table with columns: No., Year, Price, Change, % P/E.

NEWSPAPERS AND PUBLISHERS table with columns: No., Year, Price, Change, % P/E.

OIL table with columns: No., Year, Price, Change, % P/E.

SHOES AND LEATHER table with columns: No., Year, Price, Change, % P/E.

TEXTILES table with columns: No., Year, Price, Change, % P/E.

TOBACCO table with columns: No., Year, Price, Change, % P/E.

OVERSEAS TRADERS table with columns: No., Year, Price, Change, % P/E.

PAPER, PRINTING, ADVERT'G table with columns: No., Year, Price, Change, % P/E.

PROPERTY table with columns: No., Year, Price, Change, % P/E.

MINING table with columns: No., Year, Price, Change, % P/E.

SHIPPING table with columns: No., Year, Price, Change, % P/E.

SHOES AND LEATHER table with columns: No., Year, Price, Change, % P/E.

TEXTILES table with columns: No., Year, Price, Change, % P/E.

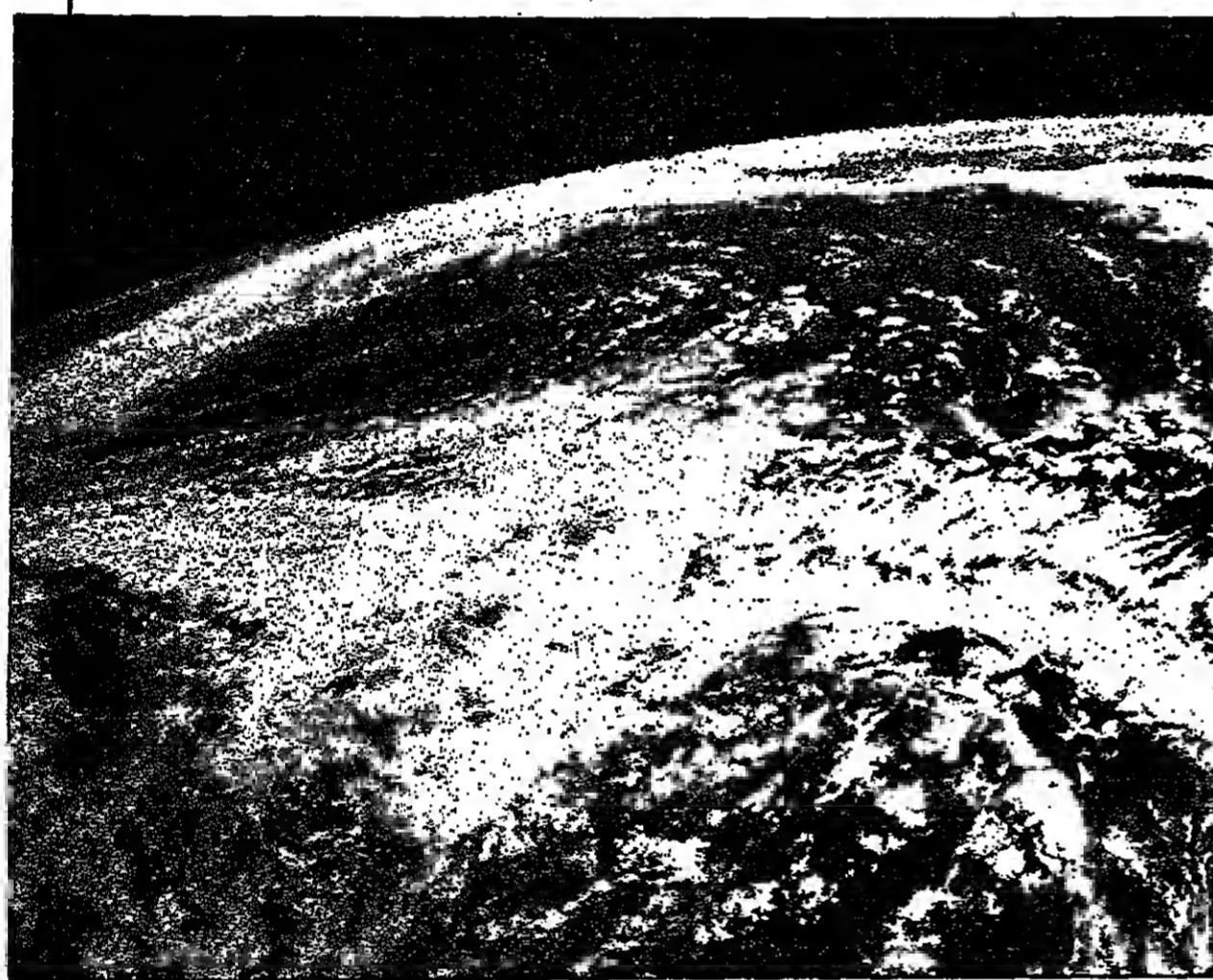
TOBACCO table with columns: No., Year, Price, Change, % P/E.

Portfolio Gold - DAILY DIVIDEND £10000. Claims required for +52 points. Claimants should ring 0254-53272.

Large advertisement for 'ST... T...' featuring a portrait of a man and the text 'St... T...'. Includes a handwritten note 'Joel is 100' at the bottom.

© Ex dividend & Ex gr & Forecast dividend & Interim payment dividend & Price & dividend & Interim dividend & Forecast earnings & Ex other & Ex final & Ex div & share split & Tax-free. No significant data.

STRENGTH IN DEPTH ACROSS THE WORLD.



Standard Chartered

**STRENGTH IN DEPTH
ACROSS THE WORLD.**

STANDARD CHARTERED BANK, HEAD OFFICE, 38 BISHOPSGATE, LONDON EC2N 4DE.

STATEMENT ON THE 1985 RESULTS BY THE CHAIRMAN THE RT. HON. LORD BARBER.

Profits before taxation of Standard Chartered PLC for the year ended 31 December 1985 amounted to £268 million. The comparable figure for 1984 was £240 million, after restating Standard Bank Investment Corporation Limited (Stanbic) as an associate for that year. The growth in pre-tax profits excluding Stanbic was 25%. Profits after taxation and minority interests amounted to £133 million, compared with £100 million, and the earnings per share increased by 32% to 85.3 pence per share.

An interim dividend of 10.5 pence per share was paid in October and the recommendation of the Board is for a final dividend of 20.0 pence per share. Thus the total payment for the year is 30.5 pence per share, which is covered 2.8 times by earnings.

During 1985 Stanbic ceased to be a subsidiary and became an associate company as a result of its rights issue in which Standard Chartered did not participate; at the year-end the Group shareholding amounted to 43%. Subsequent transactions will have the effect of reducing the Group interest further to 38%. All the 1984 comparative figures have been restated as if Stanbic was an associate also at that time.

Once again exchange rate fluctuations have had a marked effect on earnings as translated into sterling and this year the impact has been adverse as a result of the weakening of the US dollar and of currencies linked to it and the sharp depreciation of the rand. The extent of the impact can be gauged from the fact that, if exchange values had remained constant, £58 million would have been added to pre-tax profits.

SHAREHOLDERS' FUNDS £1,240 MILLION

Total debt provisions in 1985 amounted to £101 million, compared with £137 million in 1984, partly helped by the strength of sterling and certain provisions no longer required. Welcome improvements were experienced in several business areas which more than offset the well-publicised problems in Singapore and Hong Kong, and of the tin crisis.

A major objective during 1985 was to strengthen the capital base of the Group, so that Standard Chartered could be seen to be strongly capitalised in comparison with peer banks and to strengthen confidence in our ability to conduct an international banking business in a world full of upsets and uncertainties. This was accomplished without making any direct call on shareholders, following the approval by the Bank of England of a new category of primary capital: undated subordinated notes that are convertible in certain circumstances into preference capital. Standard Chartered undertook four capital market transactions which provided us with US\$1,100 million and £150 million of primary capital. Taken in conjunction with the capital raising and changed shareholding proportion in Stanbic, by the year-end the primary capital ratio stood at 7.6% compared with 5.5% at end 1984.

Meanwhile we continue to examine opportunities to refinance or sell fixed assets in order to release capital funds for our principal business of banking. Towards the end of the year we completed the sale of the former headquarters in Clements Lane for £47 million and preliminary consideration is being given to the sale and leaseback of the Singapore headquarters building as soon as market conditions are favourable.

Total assets employed in the Group were almost unchanged at £28.8 billion, with exchange rate factors offsetting underlying growth.

Our UK-based businesses all had a successful year in 1985, especially the International Banking Division. The UK contribution to total pre-tax profits rose to 45% compared with 19% in 1984. This is in accordance with our strategic objectives and has improved the effective tax rate.

I have already referred to the changed shareholding relationship with Stanbic during 1985, as a result of their own capital strengthening moves. Despite the political and economic situation, Stanbic again achieved record results with a 19% improvement in post-tax earnings to R190 million. The South African contribution to Group profits declined from 19% to 12%. Following the debt standstill enforced by the South African authorities we have been closely involved in the discussions that were so

ably conducted by Dr. Leutwiler.

Union Bank continued its successful record of progress, with a 6% post-tax profits increase to US\$47 million, although the weakening dollar trimmed the relative profit contribution of North America to the Group total to 16%. In pursuit of our corporate strategy Union Bank has agreed to acquire United Bank of Arizona. This will become operative from the beginning of 1987, in compliance with Arizona state legislation.

In Australia we were duly named as one of the international banks to be invited to apply for a full banking licence and much activity has since taken place to reorganise and gear up our existing operations to this end, including establishing a head office in Adelaide, South Australia. In China we now have a network of 6 offices and a co-ordinating administration based in Hong Kong. This reflects the strategic importance being accorded to the development of our historic connection with that country. In Hong Kong we took the important decision to redevelop our regional headquarters building and work will commence during 1986.

CAPITAL RESOURCES £2,784 MILLION

Shareholders will be receiving a special circular giving notice of an extraordinary general meeting to approve an increase in our investment in the Mocatta companies. At the time this statement goes to press the extraordinary general meeting to authorise the transaction has still to be held. However, I should record the Board's view that the proposed increase in our investment in the Mocatta companies to 80% at a cost of approximately US\$118 million fits well with the strategic priorities of the Group and consolidates to substantial subsidiary status a profitable group of billion trading businesses.

The crisis in the international tin market has left behind it some disturbing precedents for all those engaged in international finance. Standard Chartered's direct and indirect exposure was modest, but the wider implications of this disorder around the world have yet to be fully digested. Our Senior Deputy Chairman, Mr. Peter Graham, endeavoured to organise an orderly resolution of the problems created by the inability of the International Tin Council to meet its obligations to the tin market. After four months' energetic negotiations it is sad to record that the 22 government signatories of the International Tin Agreement not only were unable to agree collectively to participate in the proposed solution, but have repudiated their contractual obligations. The attitude of the British government was in honourable contrast to others in actively working for a solution.

TOTAL ASSETS £28,833 MILLION

As a bank with close ties with the developing countries of Africa and Asia, we welcome the new approach to the Third World debt problem which the US Secretary of the Treasury, Mr. James Baker, outlined last September. Although progress in implementation has been slow so far, the proposals have changed the nature of the debate about how to deal with the debt problem and have placed new emphasis on the importance of long-term economic adjustment and growth orientated policies in the debtor countries, policies which this bank has been actively supporting for some time now, not only by its lending policies in Africa and Asia, but also by its close co-operation with the IMF and with the World Bank in various co-financing projects.

Towards the end of 1985 the headquarters of the Group in London was moved from 10 Clements Lane, the former Standard Bank head office, to 38 Bishopsgate where a major redevelopment was undertaken on the site of The Chartered Bank's old head office. We were greatly honoured when Her Majesty The Queen, on 20 March 1986, carried out the official opening of the new building.

In January 1986 we welcomed two new directors to the Board. Mr. John F. Harrigan who has been chairman and chief executive of Union Bank since 1980, and Mr. Philip Robinson, who recently retired as a director of J. Henry Schroder Wagg and who has been a valued adviser for many years.

Sir Clive moves out of the limelight as Amstrad takes the upper hand

High-tech innovators hit upon hard times

THE WEEK

By Bill Johnstone

Technology Correspondent

The promises made in the Information Technology (IT) Year of 1982 have never been realized. Last week the British computer industry was given a stark reminder of those at golden days and how the climate has changed in four years.

Two examples of the early 1980s high technology euphoria were cable television and home computers. The Information Technology Advisory Panel (ITAP) attached to the Cabinet Office was to be the lobby for the former, while Sir Clive Sinclair was the crusading pioneer of the latter. Both came to grief last week. ITAP was disbanded and Sir De Clive sold his patents to Amstrad.

ITAP had been formed in 1981 by the Cabinet Office which wished to call the experience of experts in high technology fields. Theirs would be the task of producing for the government a policy which would take Britain into the 21st century.

The political momentum was sustained by various industry ministers convinced that Britain could emulate its US partners by creating new electronic companies, run by entrepreneurs. What the Americans had done the British could better.

ITAP was to find itself in the centre of the political arena in 1982 with the publication of a report on cable television. These networks

would not just produce more entertainment, but would be the core of a domestic communications network.

There was however a fundamental flaw in how ITAP was to operate. It was composed of experts from industry, academia and electronics who knew the computer and telecommunications industries and could steer the government in the right direction.

That was the flaw. The government had no intention of being steered in any direction which required commitment to a policy needing grants and financial incentives.

The government was soon to find that the non-political composition of the 6-man ITAP team, none of whom was paid or pursued promotion in the civil service, or politics - could be a dangerous irritant.

The first report had called for action on cable. ITAP soon found that the obvious course which should have been taken by government was not being followed.

But ITAP was not easily diverted from its course and proceeded to sell its message. The inter-departmental rivalry had slowed the political momentum down to a



Sir Clive: Crusading pioneer

crawl, and by 1984, the government's poor commitment and lack of understanding of cable was to result in an appalling decision in the Budget of 1984 - capital allowances were abolished.

The Treasury had made a gigantic mistake. ITAP was to write another report in 1985 laying the blame for the failure of cable at the feet of the Treasury. The mandarins took a dim view of such overt challenges and were influential in preventing the study ever being published.

In the meantime the ITAP specialists were addressing themselves to another question. How to assist Britain in developing information as an industry. The government, one of the biggest sources of data, was encouraged to take the lead.

They responded sluggishly. The industry, frustrated at the bureaucracy, embraced the ITAP message and created the Confederation of Information Communication Industries.

A new report on education in the 21st century is the latest offering from the ITAP stable. It has yet to be delivered to government, and calls for more commitment, expenditure and a top level enquiry into the crisis facing British education. It too will probably be ignored and remain unpublished.

The other promise of the early 1980s was the expansion of home computers. Sir Clive Sinclair, the creator of the British home computer industry, distinguished member of Mensa and a favoured son of Mrs Thatcher, sold his patents for £5 million to the British entrepreneur Alan Sugar, chairman and founder of Amstrad Consumer Electronics.

The world has not heard the last

of Sir Clive Sinclair. He is a dream maker par excellence although one whose confidence has been shaken. His ideas came in abundance. Digital watches, small flat screen television and miniature calculators were the projects that laid the foundations of a personal empire which was to make Sir Clive a millionaire - at least on paper, by the early eighties.

He was confident and yet vulnerable. His passion for new ideas was so untypically British that a reputation as a maverick, who bucked the system, was soon established. The electronics companies who told him that his ventures would never work, were to eat their words time and time again as Sinclair launched one innovative product after another.

But things started to go badly wrong. Sinclair had always been criticised for his poor management skills. Some products were not selling and others acquired a bad reputation for quality. Had the dream-maker become a dreamer whose visions bore no relation to the real world?

Yet in the high street home computer market Sinclair was king, but he struggled to keep his company afloat. Savage competition - which he had started - did not help, neither did the seasonality of home computer buying.

The world has not seen the end of Sir Clive Sinclair, nor the innovative thinking of ITAP - nor should it. Despite their unfulfilled ambitions Britain needs more like them. They had the guts to have a go.

Sighs of relief as marketeers gain ascendancy

By Geoff Wheelwright

The departure of Sir Clive Sinclair from the mainstream home-computer business last week marks the end of an era in which innovators have had the upper hand over marketeers such as Amstrad's chairman Alan Sugar, the man who now holds the rights to all Sinclair's computer products.

In the last 18 months, the pioneering founders of companies such as Apple, Sinclair Research, Acorn Computers and Commodore have all left the companies they founded to make way for the nonsense marketing people who would see the development of any project that did not make money.

For the future of scientific enterprise and intellectual betterment, this may be a sad thing, but for the home-computer industry it must be something of a relief.

The non-stop pace of development which brought us a succession of unsuccessful computers such as the Sinclair QL, the Apple III, the Apple Lisa, the Acorn Electron and the Commodore Plus 4 has now been slowed by a realization that the public wants utility and low prices in its equipment first - and innovation second.

Technology does not have to be state of the art to succeed. The only thing, for example, which is unique about Amstrad's computers is the cost-effective way they are manufactured and marketed. The actual technology is a good four years old.

The list of victims in what could perhaps be termed an inventor shake-out include some of the best-known in the industry. Sir Clive Sinclair

was ousted to make way for Amstrad, Apple's co-founder Steve Jobs moved aside for John Sculley, the former Pepsi executive. Acorn's co-founder, Herman Hauser, left the company to become a research director at parent company Olivetti and Commodore's founder, Jack Tramiel, moved aside for no one.

The latter case is perhaps the only one where somebody with a real head for marketing has left one of the major players. Mr Tramiel left Commodore only to buy - and then head - a reborn Atari Corporation. In the year and a half he has owned it, he has turned it around from being a huge millstone, that was dragging its former owners, Warner, into the corporate mire. It is now a trim concern that no longer loses money.

It may seem laughable for someone to be called successful just because they do not lose money, but in today's home-computer market that is the reality. Sinclair had to sell nearly the entire business just to break even, Acorn rejected last week at a smaller £1.7 million loss and Commodore is still declaring losses that would embarrass an oil sheik.

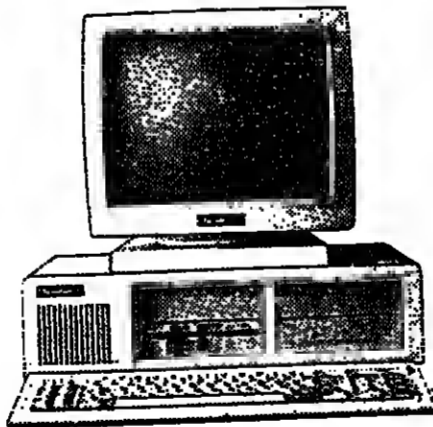
The only company really making the kind of profits for which the computer business is famous is Amstrad and Alan Sugar, which have consistently confounded the City with impressive returns. In the days which follow the Sinclair exit from home computing, life is likely to be a good deal more boring, but the infamously high mortality rate among new computers is likely to decline. The industry should become a healthier place to work.

In computers the biggest thing about big names is usually the price. Tandon is the exception.

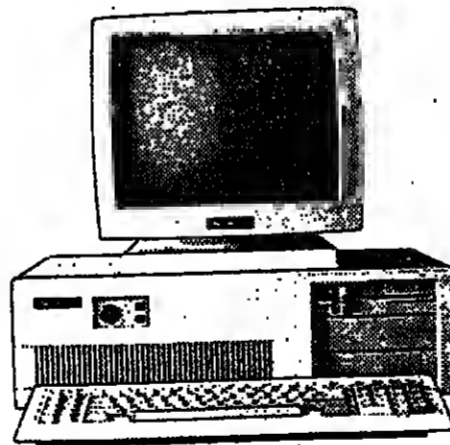
Tandon suggest you decide simply on performance. And price.



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Intel 8088 processor, two floppy disk drives each with 360 KByte, 256 KByte main storage memory, expandable to 640 KByte, high resolution 14" monitor.
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Alan Sugar of Amstrad: Rights to Sinclair products

Beyond talent, the veteran beats all

JOB SCENE

By Edward Fennell

Software houses have a voracious appetite for talent. The top ones regularly gobble up the best young computer science graduates each year. This maintains a continual supply of fresh intelligence to keep them ahead in a very competitive business.

Raw talent alone, however, isn't enough to provide the solutions and systems which clients want. For a software house to make a convincing bid for a contract in a highly-sophisticated area like retailing, travel or financial services, it has to have experienced people in the team who know their way around the sector. Indeed, they should know it as well, if not better, than the users.

That is why software houses are frequently in the recruitment market for the data processing veterans from their most important client sectors. They are hunting for the kind of person who has years of experience, who has built up a good reputation, and who understands completely the user's needs.

Only once you've got those kinds of people can you go into a pre-contract meeting confident that you're not going to be caught out by some gap in your knowledge.

But what is the incentive for a data processing manager, the secure boss in his or her own bailiwick, to give it all up and take on this kind of role?

"The wide range of projects I get involved in", was the instant answer from Mike Hoare, now a business consultant with Data Logic. But he spent most of his career in retailing, ending up in charge of computing for a major London department store.

"No matter how long I worked in retailing, I would never have gained the breadth

of experience I have now" says Mr Hoare. "The job is more interesting, more satisfying and frankly, it's better paid as well."

"The company was keen to move into the retail sector, and it needed people, like me, who knew the retailing field inside out and could help devise the business strategy as well as help find the solutions to sell to clients."

Of course, Mike Hoare is not alone in having moved from user to software house. Many other software companies have made it a piece of personnel strategy, to attract experienced users to provide the professional backbone to their various sector groups.

"When we think that business is going to take off in a particular sector, we start to recruit those who have experience and contacts in that field," commented Data Logic's Dave Morton. "For example, we've done this kind of special recruitment in areas like financial services, travel, defence, and police, as well as retailing. It is important for software houses like ours, to recognize the point at which we need to strengthen our own resources with some outside expertise."

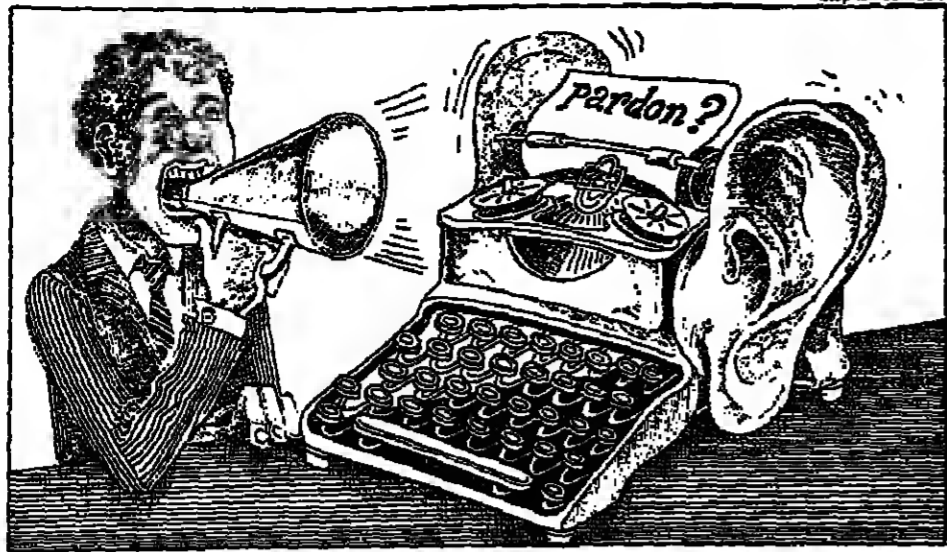
So for the person who has reached the top with a computer user and is wondering where to go next, a software house could be the answer. Even if you decide to come back to work for users later on, a few years in a prestigious software house could provide just the boost your career needs.

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COMPUTER HORIZONS/3



By Martin Banks
George Orwell may have been ahead of his time back in 1948 when he came up with the idea of the Speakwrite machine. It seems increasingly likely that he will be proved right.

As you speak, a printout

However future users will have to stop saying ah and ah - the system will dutifully print every single utterance. If that cannot be prevented, the system itself will have to incorporate a large number of complex routines with which to trap these vocal irrelevances.

There is a continual, if quiet push towards developing a voice-activated typewriter system, some of the most recent work being performed at IBM's research centre in New York.

That system, shown by IBM in October 1984, required a large mainframe computer coupled to three large processors and was not particularly quick.

Either way, a dictation system could end up costing a great deal more money than might seem necessary at first.

Either the system itself will have to incorporate these added capabilities or companies will have to pay for their executives to go on courses to

be trained to think before they open their mouths.

An alternative application of real-time speech recognition lies outside the area of replacement typewriters as a method of searching for information in complex databases.

Current programs to search through them get ever more powerful and complex.

Such systems are still keyboard-based: the user has to type in questions and requests. It would be simpler if the user could speak the questions.

Again, however, this would lead to one vital development: for humans actually to think while talking.

It could also be an efficient tool, allowing executives to write memos and reports as they think of them.

Run for real micro-insurance cover

By Chris Naylor
Insurance policies for micros are usually arranged under three headings: all-risks cover, sometimes called basic damage cover; increased cost of working, sometimes called business interruption, and reinstatement of data.

For instance, £5,000 of cover with Sun Alliance would cost you £40 and just over £10,000 cover with the same firm would cost you £60 so that extra £5,000 of cover got thrown in for effectively £20.

A frequent comment of the insurance companies is that at first users see a new machine see as a valuable box, which would not lead to any increased cost of working if lost. Imperceptibly, it takes over the running of their business for them until, by the time disaster strikes, they're well and truly locked in with it - and under-insured if it goes missing.

So what does the insurance give you? Generally, it's intended to cover the situation in which someone pours a cup of coffee over the machine and the coffee doesn't actually damage the machine, which would be covered by the accidental damage aspect of all-risks, but causes a malfunction in the machine such that it goes and damages itself and needs repairing - a short circuit which possibly causes the power supply unit to blow up, or some such.

The basic, all-risks cover is there to cover obvious hardware and, usually, purchased software costs. If your kit were wiped out, the basic question is how much would it cost you to buy the same again?

To answer that, you have to make an inventory of every single item of hardware and software which you've ever purchased and put a replacement value to it because if you just guess, you'll guess very low.

It's also possible that, if disaster should strike and overall you're under-insured, the insurance company could apply a "condition of average" and only pay for a proportion of the loss if you only had a proportion of your risk insured. And once you get down below £5,000 of cover you tend to bump into firms' minimum premiums anyway.

Reinstatement of data is another example of this - it costs nothing to reinstate your non-existent records on day one. But a year later it could take a whole year to do so - simply because everything you've ever done with the machine may need re-doing.

This may not be covered up by accidental damage or by the maintenance contract so it's worth thinking about - but it is still a very grey area and may not be worth buying. Whatever you do though don't read breakdown cover to mean a substitute for a maintenance contract unless you're absolutely sure that this is what the policy means.

True, prices are falling - but you'd be surprised at just how much kit you can accumulate without really noticing it.

Those Sun Alliance figures include a figure for Transit Risk - which is when the cover applies if the computer is removed from one set of premises to another. Handy if you're moving around a lot - but it tends to be costly with some firms.

The obvious solution to this is to take back-ups and to keep these back-ups in a fire proof safe to minimize the risk. In fact, some companies will require you to take weekly back-ups, and some will demand that these back-ups be kept in a fire-proof safe. You should study the policy carefully in this respect.

Several firms now offer packaged computer-insurance policies and these have the advantage of covering most risks in a convenient, fairly easy to understand policy whose premiums are known. This can be attractive and there's a lot to be said for buying a package if you haven't got any current computer insurance simply because it's quick and easy and gets you cover for the main risks immediately.

This cover can usually, if you want, be put on any all-risks policy - your office insurance, for instance, because all it does is to treat it as if it were a valuable box in the same way as an electric typewriter.

In fact, it can double the premium you pay - as in the case with Guardian Royal Exchange - and most companies charge pretty dear for it. One or two do have a more casual attitude - Cornhill Insurance acknowledges that transit cover may only very occasionally be needed - as in the case where it's truly occasional, such as taking it for infrequent repairs. In this case they might throw it in for nothing but, by contrast, if it's

After all, to my mind if you take weekly back-ups and keep them in a fire-proof safe you don't usually need much insurance for reinstatement of data. Yet the cost of a fire-proof safe might be so much more than the cost of the insurance that you don't want to buy the safe and, therefore, don't want to buy insurance that insists you have one.

Tailor-made policy may cost less

You should also bear in mind that computers, like video recorders in the home, have become the number-one target for office thefts after cash and this may mean that some insurance companies are not happy about including computers in the cover they offer.

How long to return to normality?

There are quite a few subsidiary points worth bearing in mind when you buy insurance cover.

In fact, Cornhill Insurance says that there are even cases of children pinching keyboards without the rest of the computer simply because they look valuable and desirable and might just have been something like a Commodore 64 which would work by itself.

a portable machine which you carry around with you all day they might not be interested in insuring it at all.

Most policies will provide cover against increased cost of working or loss due to failure of the public electricity supply - but read it carefully. The cover is handy but occasionally the first 30 minutes of loss will be excluded and because the loss is most likely to occur in the first fraction of a second (when your hard disc gets clobbered), it's of marginal value.

But do not be put off by companies that do not offer packaged solutions - such as Commercial Union. The fact that packages are not available makes it well-nigh impossible for them to quote rates and terms because they will deal with each case independently.

So, probably, you're better off with a real computer-insurance policy which acknowledges the specific risks which computers have been liable to. After that, General Accident, covers fire damage, malicious damage and incompetent maintenance as the highest risks for computers. So next time anyone tries to fix your machine, it may be as well to check that they know what they're doing.

Increased cost of working is when the loss of your computers causes you to have to spend money doing things another way. You may, for instance, have to hire a machine or two while yours is being replaced, or hire extra staff to do the same work manually.

To guard fully against failure of the electricity supply you need a back-up power supply to tide you over those first few crucial minutes, after which, if the power does not come on again, the policy could be useful. But ask yourself when the electricity supply did last fail for a long period.

But that doesn't mean that their rates are higher than other people's. They may be as cheap or cheaper.

Anyway, make your inventory and prepare for the worst. It isn't really worthwhile leaving anything off to keep the premiums down because the greater the cover you require the greater the premiums tend to be - so you don't usually save yourself that much by skimping.

To figure out just how much cover you need think how long it would take you to get back to normal, reckon how much computer equipment you'd have to hire, how many extra staff and anything else you can think of. Most firms limit you to six months' extra cost of working on a standard policy and this seems like a handy figure to base your calculation on. If your figure seems low, add a bit because you'd be surprised just how dependent you can get on the machines.

Many policies include breakdown insurance - a pretty mixed area because where this is given it usually requires you to have a maintenance contract anyway.

Once you have the hang of computer insurance you may find that you want to move away from a packaged solution anyway to get something more tailored to your needs, a tailoring that may well reduce the cost. And if you have something other than computers to insure - the office, perhaps, or your business - you may find that tailored insurance helps to prevent expensive overlap or risky gaps between policies.

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COMPUTER HORIZONS/4

Smart way to capture magic minds on screen

By Alan Jenkins
One thing the purus are agreed upon: artificial intelligence is a terrible name to be burdened with.

machines smart, bearing in mind there are two kinds of people who want to make machines smart.

language. We are involved in trying to make machines learn. We are involved in speech.



Artificial intelligence experts: Patrick Winston, left, and John F. Mucci

Manufacturing, or for experts in any field. John Mucci emphasizes the role of the individual in using artificial intelligence to improve productivity.

Bleep! It's goodbye Archers

By Philippa Toomey

Science fiction is one of those deeply worrying terms that make those of us who read, or write, fiction feel very uneasy indeed.



New game: Rewriting the story to suit yourself

Some fan might well be had, without the final solution, taken in one of the Tony Hancock TV programmes, of the whole of the cast falling over a cliff.

Euro leap ahead as ICL joins in Esprit?

By Frank Brown

ICL is to participate in a major new Esprit project which could put Europe in the forefront of chip technology.

Present-day systems for chip design produce special-purpose chips containing up to 100,000 transistors and can cater for devices incorporating up to a million transistors.

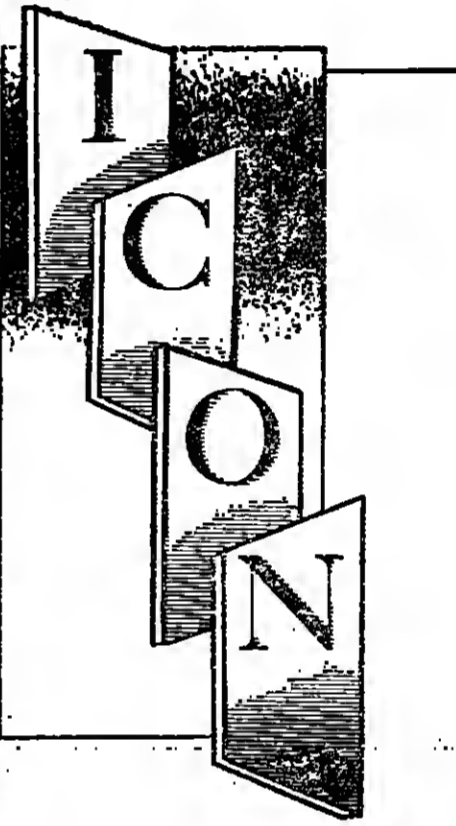
Advances in silicon-chip technology over the next five to 10 years, however, could result in chips with several million transistors.

ICL's partners in Aida are Thomson of France and Siemens of West Germany.

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Advertisement for 'DATA PROTECTION ACT' and 'DEADLINE MAY 11' by ADM Limited, featuring a list of services and contact information.

Advertisement for 'DATAPOWER RECRUITMENT CONSULTANTS' with contact details for 21 Cork Street, London W1B.

COMPUTER HORIZONS/5

Beware, the consultant may really be a seller

By William Jacot

The term consultant has long been abused. In many disciplines and professions, consultant has become synonymous with sales rep in disguise.

The computer world is certainly no exception; but it has developed its own twists and associated risks. Those employing consultants for their computer expertise are perhaps made especially vulnerable to malpractice by the carefully nurtured mystique surrounding computers and the ill-disciplined nature of the computer market place.

While the hard-nosed business man or woman will not easily be taken in by the consultant covering selling insurance, pensions, advertising or similar services, his ignorance of matters computing, further confused by protective jargon, leaves him exposed to the sophisticated marketing techniques that have been developed to sell computers and their software.

With a little care, such disguised selling carried out directly by equipment suppliers, software houses and computer bureaux may be exposed, identified and placed in the correct business perspective. Such marketing techniques are by no means unethical and create merely a nuisance value until so exposed.

The real risk, however, is when consultants with apparently impeccable backgrounds undertake to provide advice from a base which has neither the independence nor the up-to-date experience to provide the professional knowledge and standards required.

The accountancy profession is one such example which is a source of some concern within the computer industry. Who better one might think to advise on a proposed computer system than one's own accountant?

A company's firm of accountants, often viewed as "uncle auditor" might seem the natural source of advice, especially with the accounting ledgers still providing nearly every small company's first computer application. No-body would expect or suspect one's accountants to have an axe to grind, but many do.

The large firms of auditing accountants have had their consultancy wings for many years. Some of these maintain a staff of more than 100 consultants professionally organized and of varied skills. But it is little known that most

of them are also in the business of selling either computer equipment or software.

Such activities must be said to limit the objectivity of their advice and the independence of their selection techniques. A recent report exposed the way in which such activities are hidden behind a fog of evasion and excuses.

Among the middle-size and smaller accountancy firms, deals have sometimes been struck between the accountancy firm and computer supplier, whereby commercial inducements are made to recommend certain suppliers.

Given that the businessman seeking advice discovers or is told of the commercial ties of his accountant, what are the risks to which he then exposes himself?

There is the matter of independence. A would-be computer buyer expecting advice on which computer equipment and software best matches his business requirements, has a right to expect such advice to be free from all commercial interests of the adviser.

The risks to the businessman of accepting the advice of a consultant with business ties, however slight, is financial as well as procedural.



Salesmen consultants work on commission and would tend to gain up to three times their client's fee from the hardware and software suppliers. Such a consultant must at least be tempted to recommend the biggest technological bundle.

There is more to it than just independence and objectivity. Consultants influenced in their choice by equipment software or auditing experience and ties may well lack that broader knowledge of computing and business than are an essential part of the adviser's expertise.

How can the small-firm accountant, recently expert in his own system, advise on the requirements of a client for such varied applications as process control graphics, network and CAD? Computer

systems now control a company's total operations, not merely the accounts function.

Some such accountants are reported to have burnt their fingers. Advice given to clients too hastily based on insufficient experience has led to court actions for lack of professional duty of care.

The computer world has made belated and hesitant steps towards confining consultancy standards and monitoring their activities.

My own professional body, the APCC, has made a start in the right direction with a strict code of conduct for its members which demands both independence and high standards of professional conduct.

There have been calls for legislation. If the accountancy

and computer people cannot put their own houses in order, it needs to be done for them. A self-regulating body, backed by the force of law might do much.

One thing is certain, because computers are here to stay the need for professional standards is proven if their potential in business and at home is to be unhindered by excessive and risk.

The computer buyer has the protection of the law on his side regarding a supplier's obligations to provide systems which are of merchantable quality and fit for the purpose provided and demands a duty of care by the supplier in the support provided.

William Jacot is a member of The Association of Professional Computer Consultants.

British high-flier clips its American wing

COMPUTER BRIEFING

The once high-flying British microcomputer company, Apricot Computers, is to sell its American arm, Apricot Inc., for a nominal sum after losses in the US of £14 million.

During its 14-month history sales were only \$4 million and the sale follows a history of British computer companies unable to gain a reasonable share of a market dominated by huge American computer corporations.

At Apricot Inc., which will be sold to two managers of the company, US sales dropped to 200 personal computers a month from a peak of 1,000. Money for the venture — acknowledged at the time to be a high-risk one — was raised through a British holding company, Apricot Ltd. Shareholders are expected to be able to convert their holdings into the main British company, Apricot Computers plc, which will itself suffer a 23 million write-off from its 20 per cent stake in Apricot Inc.

The Data Protection Registrar has issued a second pamphlet answering some further commonly asked questions about the Data Protection Act. Nearly all computer uses of personal information must be registered by May 31.

The booklet includes a look at whether the holding of data for payroll, pensions and accounts purposes has to be registered. Says the registrar: "These activities are ones where many users may incorrectly assume they are automatically exempt."

Pamphlets on the Act are available free from Wiltshire (0625) 535777.

Europe's first computer-disc factory using thin-film technology has started limited production in north Wales. Previously thin-film products were produced only on the west coast of America and in Japan.

The reason Europe took so long to enter the field, said Dennis Mahoney, managing director of the company, Data Magnetics is that "firstly very few people in the world know how to make the product and it is very difficult to make. Secondly it needs an immense amount of capital investment."

Ted Spencer, a Bell telephone company official, said: "Apparently a problem developed in a computer program — in the software. We don't have a record of the calls that got through. They bypassed the billing system."

The problem became public after the arrest last week of an Israeli vice consul alleging he and his wife made a two-hour phone call from the lobby of a Sears office building without paying.

The success of Amstrad's £450 word processor has begun to spawn a number of books offering to assist in getting to grips with the machine.

First off the mark was Using the PCW 8256, by Mike Gerrard, which is already going into a second edition and is published by First Software at £9.95.

In three weeks there will two further books: Amstrad Word Processing on the PCW 8256 at £8.95 and Introducing Amstrad CP/M Assembly Language at £9.95, for those wanting to penetrate the mysteries of the computer's operating system. Both are written by Ian Sinclair and published by Collins.

The UK's first Computing Recruitment Fair takes place this Friday and Saturday at the Novotel in London's Hammersmith. More than 30 companies, including British Telecom, Barclays and the Prudential, will have booths at the fair, where job-hunters in the computing field can go and apply on the spot.

The idea of job fairs started in Scandinavia and the organizers, Inro UK, plan to run two more fairs later this year if all goes well this weekend.

Commodore is to launch its latest computer, the Amiga, in Britain on May 9. The advanced technical capabilities of the machine have been widely praised in computer magazines though no-one seems quite sure who might buy it.

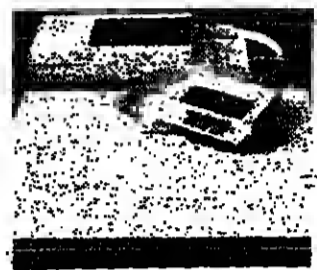
Though a superb toy for the home-computer enthusiast, its expected price tag of £1,500 means that it will have to appeal to the business user if it is to sell in any quantity — and compete against computers specifically made for the business market that start under £1,000.

The price has already been cut by \$600 in the US to under \$1,300.

A company's market value is the market price of its stock multiplied by the number of common shares it has outstanding. In 1985, AT & T ranked as number 1 in market value at \$99.1 billion, General Motors was second at \$91.7 billion and IBM third at \$64.3 billion.

The values are adjusted for inflation to make them comparable to current values, the magazine said. By 1975 IBM was first at \$58.4 billion, followed by AT & T second at \$49.8 billion and Exxon third at \$33.8 billion.

For weeks, people have been travelling far and wide to reach the pay phones in Las Vegas, New Jersey. The attraction was free international calls.



Not only will busy executives be able to fill travelling time by using a portable computer, they can now insert diagrams into their computer while on the move, using what is described as "the world's first self-contained portable plotter" by manufacturers Penman Products. It uses a rechargeable battery pack, will work with most makes of computer and costs from £260.

Technology in an electronic switching centre failed and for nearly two months perhaps half the international calls placed from 400 pay phones around town went through without charge.

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If all or most of these things apply to you and you have between two and five years' post-qualification experience, we would be delighted to hear from you. You will be undertaking high quality work in the fields of acquisitions, flotations, venture capital, joint ventures, corporate finance and other exciting things. This opportunity will suit someone who is keen to work in a close, communicating, diverse department and seeking more rapid career advancement in a medium sized but expanding practice.

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So if you want an opportunity to do full justice to your abilities, please apply to Derrick Morgan, Speechly Bircham, Bouverie House, 151 Fleet Street, London EC4A 3HX.

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Attractive salary and
prospects for right applicants.

Write with CV or telephone
reference DT.

COMPANY COMMERCIAL
Our client, a recognised and respected medium sized City position, seeks to appoint an experienced solicitor with up to 5 years relevant post qualification experience.
The successful applicant will be self confident and able to deal with a wide range of legal issues. They will be responsible for a high quality work load. The chosen candidate will have general experience of litigation, take over, joint ventures, companies etc.
The remuneration package will be highly attractive and offers early entry into the successful City career path. There is also the opportunity to share in the success of the business outside the normal practice hours.
Law Personnel
Start applications to the legal professionals service at Aldwych, London WC2E 4JF. Tel: 01-474 0765. 9.30am - 5.00pm

BADENOCH & CLARK

COMPANY/COMMERCIAL - WC2.

This medium sized firm of Solicitors is currently seeking to strengthen its expanding department with a number of quality Lawyers. An increasing range of high quality work is available to applicants with up to four years' Company/Commercial experience. Prospects and remuneration for suitable candidates are excellent.

CORPORATE FINANCE ANALYST

Our client, a leading Stockbrokers, seeks a research analyst to develop a new role in support of its corporate finance department. Applicants in their mid 20's will have a large City firm training, and may possibly be working in a Merchant Bank or a financial PR company. Numeracy is essential as is familiarity with a wide range of business sectors, and the ability to produce assessments rapidly and accurately in an elegant writing style.

EXECUTIVES - CORPORATE FINANCE

£18,000 - £26,000
On behalf of several clients, substantial British Merchant Banks, we are recruiting recently admitted Solicitors. Ideal candidates will be in their mid to late 20s and will have gained experience of banking related transactions in the company/commercial department of a leading City firm. Salaries will be highly competitive and will attract a full range of banking benefits including mortgage subsidy.

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£18,500
Our client, a leading City firm of Solicitors, require a recently admitted graduate Solicitor for their well established Private Clients Department. Duties will entail advisory at all levels on Capital Taxes Planning and include a high degree of client contact. Excellent prospects for committed candidates.

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DOMESTIC HELP REQUIRED

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(1) Highly experienced cook and
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For distinguished English-speaking executive family of country house. Live in accommodation and private enquiries should be prepared to re-locate outside the UK (not Middle East). For East or Southern Hemisphere. Return air fare to UK paid separately.
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PUBLIC NOTICES

SCOTTISH AMICABLE LIFE ASSURANCE SOCIETY

NOTICE OF MEETING

NOTICE IS HEREBY GIVEN that the One Hundred and Sixtieth Annual General Meeting of the Members will be held in 150 St. Vincent Street, Glasgow, G2 5NQ on Wednesday, 23rd April, 1986 at Noon.

By Order of the Directors
W. PROUDFOOT
Chief General Manager and Actuary
150 St. Vincent Street,
Glasgow, G2 5NQ.
14th March, 1986.

Newly Qualified

Recent graduates have been taken from our leading client practices who seek able and ambitious young solicitors to ensure their continued excellent reputation and growth. These applicants who are of particular interest are recently qualified solicitors, who wish to develop demanding and rewarding careers in the Company Commercial and Commercial Conveyancing fields of law. However, those newly qualified solicitors who wish to develop a career in Litigation, will not be disappointed by the considerable number of vacancies registered with us in this discipline.

Law Personnel
Staff specialists in the legal professions service at Aldwych, London WC2E 4JF. Tel: 01-474 0765. 9.30am - 5.00pm

NEW ZEALAND BARRISTERS AND SOLICITORS

Rudd Watts & Stone is a large New Zealand law firm (32 partners), having offices in Auckland, Wellington and New Plymouth. It seeks barristers and solicitors to join its practice in Auckland or Wellington. It is expected that the positions offered will be of particular interest to New Zealanders who have been studying or practising law in the United Kingdom, and who now wish to return to New Zealand. Applications from other suitably qualified people will, however, be welcomed.

The firm is looking in particular for persons who already have experience, or wish to specialise, in the fields of taxation, company takeovers and mergers, construction and energy, merchant banking and finance, commercial litigation, and intellectual property.

Working conditions are first-class, and there are excellent prospects for the right people.

A partner will be in London during the week commencing Monday, 5 May 1986, and will be available to interview applicants during that week.

Written applications, including full CV, should be addressed to
Rudd Watts & Stone, c/o Aldwych House, Aldwych, London WC2.

Legal Services

RICHARDS BUTLER

The Strong Arm of the Law

If you're an ambitious and enthusiastic lawyer with plenty of mental muscle, take a look at Richards Butler for your next career move.

We are a substantial City firm of Solicitors who match a young outlook with the highest standards of professionalism to give our clients a personal and comprehensive service.

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Besides generous salaries and other benefits, we offer challenging and varied work with excellent opportunities to cover areas of law which may be of special interest to you.

We are interested in personable solicitors, whether newly qualified or with post-qualification experience. You may even have your own client following. Below are just some of our vacancies - if you don't see anything that interests you this week, keep an eye out for our ad in next Tuesday's Times.

Company/Commercial

Make no mistake, we're grateful for our ever-growing workload but more willing hands and quick brains are needed. We are looking for lawyers up to 4 years qualified, including recently qualified, who would like a wide variety of quality corporate finance and commercial work (and who have the resilience not to be buried underneath it all).

Finance

We have vacancies for two lawyers qualified up to 3 years to assist in financing transactions, usually involving ships and aircraft in this energetic and growing department.

Tax

Two people are required, preferably in their mid-twenties, one who wishes to specialise in mainly business orientated tax, and one with a bias towards personal tax. Some experience would be desirable and the positions are open to lawyers, accountants and others with the necessary background training and academic ability.

Overseas

Hong Kong is an exciting place to work and our vibrant and enthusiastic office is expanding fast. There are vacancies for corporate, finance and shipping lawyers with up to 3 years' experience in the relevant field.

Abu Dhabi is an important commercial centre in the UAE. Our office needs an able and adaptable assistant, who has at least 2 years post-qualification experience, to undertake commercial and banking work. The successful applicant will spend about 2 years in Abu Dhabi, enjoying a most attractive financial package.

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Our People are our Strength

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If you are ambitious, have a good sense of humour and would like to know more, write to Mrs. Indira Brown, Corporate Resourcing Group, 6 Westminster Palace Gardens, Artillery Row, London SW1P 1RL or telephone 01-222 5555 or, if you prefer, between 8.00 p.m. and 9.00 p.m. on 01-480 6666.

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The Young Solicitors' Guide

Invaluable advice for young solicitors in the early stages of their careers, from Reuter Sumkin, the market leaders in legal recruitment.

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Barrister or Solicitor

Within The Stock Exchange there is a small, highly-professional team which provides legal advice on all matters relevant to our activities. The subject areas are extremely varied and provide a major challenge as the legal aspects of most Stock Exchange activities are of considerable importance and complexity.

With the increasing amount of work carried on in-house, there is now an excellent career opportunity for someone with at least 5 years' relevant post-qualification experience who has the ability to respond to the demands of a changing environment.

Your main areas of involvement will include: self-regulatory issues (including The Stock Exchange Rules and Regulations); general commercial law relevant to Stock Exchange dealings and the conduct of litigation and arbitration. You will also have responsibility for liaison with external legal advisers. Disciplinary Appeals proceedings and the legal aspects of Stock Exchange contractual matters (including major licensing and procurement agreements in an international context).

The salary is negotiable and will reflect the experience we are seeking for this senior legal position. A first-class benefits package will include a company car.

Please write with a full C.V. or telephone for more details, to: Jonathan Gregson, Personnel Manager, The Stock Exchange, Old Broad Street, London EC2N 1HP. Telephone: 01-586 2355 (ext. 28123).

The Stock Exchange

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Cheshire PROSECUTING LAWYERS

£12,885 - £16,908

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There are vacancies at all our four offices at Chester, Crewe, Macclesfield and Warrington. The work involves mainly advocacy in the Magistrates' Courts, preparation of cases in the Crown Court and the giving of advice to the Police.

The Prosecution of Offences Act 1985 introduces a national Crown Prosecution Service with effect in Cheshire from 1 October 1986. It is intended that all successful candidates will be transferred to the new service at that time as Crown Prosecutors.

Applications forms and further details are available from Administration & Resources Division, County Hall, Chester, CH1 1RF. Tel: 0244 802288. Closing date 30th April 1986. All applicants will be considered on the basis of suitability for the posts, regardless of sex, race, marital status, religion or disability.

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... to join the Legal Department at our Head Office in Manchester. Reporting to the Group Solicitor, you will handle a variety of legal work including contract drafting and negotiation, industrial property agreements and conveyancing.

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Please write, in confidence, enclosing full personal and career details to: J. M. Atkinson, Group Solicitor, Turner & Newall PLC, P.O. Box 20, Ashburton Road West, Trafford Park, Manchester M17 1RA.

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SENIOR SUB-EDITOR

Butterworths, the leading UK law publishers, are looking for a Senior Sub-Editor for the Encyclopaedia of Forms and Precedents. The position is in the department which provides an updating service to both the fourth and fifth editions of the Encyclopaedia and involves writing and editing material for all sections of the Encyclopaedia and includes some commissioning work from time to time.

Applicants should be solicitors with experience in practice which, although it need not include specialisation in any particular area, should include the preparation of documents of the type found in the Encyclopaedia. Previous publishing experience is not necessary but the ability to identify and assimilate changes in the law, to express legal concepts clearly and concisely and to work quickly and accurately is essential.

Salary c. £12,700 per annum; terms and conditions in accordance with NUJ agreement. Please apply in writing, together with CV, not later than 28 April 1986 to:

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Butterworths

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All enquiries should be accompanied by personal CVs and addressed to:-

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(Tel: (0753) 850661)

DCP

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Dixons rapidly expanding property development division is seeking an Assistant to work in its Legal Department.

The successful candidate is likely to be aged between 25 and 30 with a minimum of 2 years experience in dealing with commercial property, gained in either private practice or a relevant commercial environment.

Please send C.V. and details of current salary to:-

EVE ROSS, DCP, 84 GROSVENOR STREET, LONDON W1X 9DF.

The London Fire Brigade is now under the control of the new London Fire and Civil Defence Authority. The following permanent appointments will play a major part in establishing the Legal Department which will provide independent advice on all local government litigation and employment law matters.

Senior Legal Assistants

£15,525-£17,385

Senior Legal Assistants must be solicitors or barristers with not less than 5 years recent practical experience in a legal office, or have comparable knowledge based on systematic legal study, or have very substantial practical experience.

(Employment)

You would advise and represent the Authority on employment law, pensions, compensation, health and safety and related matters. Ref: FB015

(Litigation)

You would advise and represent the Authority on local government law, financial issues, statutory duties and contracts. Ref: FB035

Assistant Solicitors

£13,725-£15,525

Applicants must be solicitors or barristers with 3 years recent experience in a legal office, or have comparable legal knowledge.

(Waste Regulation Section)

This new post has been created as a result of the formation of the London Waste Regulation Authority, which will deal with the regulation of waste disposal in the Greater London area. You will advise on and conduct criminal prosecution under the Control of Pollution Act 1974 and other enforcing legislation. Ref: FB020

(Litigation)

To assist in providing legal advice on and handling prosecutions and enforcement work and to handle the conduct of civil litigation cases brought against the Authority. Ref: FB021

Trainee Legal Executive

£7,308-£9,738

You would assist in the work of the department generally, which includes the conduct of cases brought against the Authority in industrial tribunals and under civil litigation, giving advice on employment and health and safety law and handling prosecutions under enforcing legislation. You must be an Associate of the Institute of Legal Executives and have passed Part 1 of the Institute's Fellowship examinations or have comparable legal knowledge. Ref: FB036

The LFCA is an equal opportunities employer. We invite applications from women and men from all sections of the community, irrespective of their ethnic origin, colour, sexual orientation or disability, who have the necessary attributes to do the job.

For further details and an application form, please telephone Keith Blake on 01-587 4860 or 01-587 4875 (answ phone).

Completed application forms must be returned to: P3 Section, London Fire Brigade HQ, Albert Embankment, London SE1 7SD by 25 April 1986. Please quote the appropriate reference number.

London Fire Brigade



TAX LAWYERS

We are looking for able and experienced lawyers to handle the increased workload in our Tax Department.

Applicants should have a first class academic record and a sound knowledge of the principles of corporate taxation. Consideration will also be given to applicants who are Chartered Accountants and now wish to pursue a legal career.

The department engages in all aspects of corporate and individual tax and associated planning work, especially in the context of international business, and some experience of international tax planning would be useful. The rewards, professionally and financially, are very attractive.

If you would like to find out more, please write sending a complete CV to Michael Charteris-Black, 14 Dominion Street, London EC2M 2RJ.

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This department provides conveyancing services for all government departments and a number of other bodies including the Forestry Commission, the largest landowner in England. The work involves a very wide range of conveyancing transactions.

There are five posts. Two are for a period of up to 3 years which may be extended but not beyond the candidate's 63rd birthday.

Salary (under review): at Grade 7 £14,870-£19,725 or as Legal Officer £10,765-£14,565. Level of appointment and starting salary according to qualifications and experience.

For further details and an application form (to be returned by 9 May 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G(2B)576.

The Civil Service is an equal opportunity employer

Handwritten note: *هذا هو الأصل*

FOOTBALL: ROBSON RECALLS STEVENS, TOTENHAM'S MR VERSATILE

England have veteran Francis in reserve as the big heat looms

By Stuart Jones Football Correspondent

One old player and one relatively young have been invited back to the threshold of England's World Cup squad...



Francis Leecker under study

Francis Leecker under study added only two more. His last was at the end of the largely irrelevant visit to Australia almost three years ago.

The versatility of Tottenham's Stevens has been added to the list of players who will be invited back to the threshold of England's World Cup squad...

Francis, who became Britain's first £1 million player when he joined Nottingham Forest in 1979, repaid some of the significant fee by claiming the European Cup final at the end of the season.

Francis was credited with both goals when England opened their European Championship challenge in 1982 by drawing in Denmark.

Soviet Union last month. They include his captain and namesake, Bryan, the other Gary Stevens, and John Reid, Dixon and Watson.

Martin, left out of the side in Tbilisi for disciplinary reasons after being sent off at Arsenal, is again overlooked but only because he will be defending West Ham United's championship challenge in the home game against Newcastle United on Monday night.

The pair have been asked by Robson to travel together from Upton Park and join the rest of the party for general World Cup talks.

Fenwick will be another late arrival. He will head Queen's Park Rangers to the Milk Cup final against Oxford United on Friday afternoon and is unlikely to be running around on the turf at Wembley some 74 hours later.

Stevens retained his place and gained his third cap for the 1-0 victory to Belfast in February last year, but his international promise then collapsed temporarily under the weight of a post-match challenge at White Hart Lane.

Robson has recalled five other representatives who did not make the journey to the



Down and out: Becker, handicapped in Dallas by a torn muscle in his right thigh, topples to his first defeat against Jarryd

Bath have strong claims to places on England B tour

By David Hands, Rugby Correspondent

Bath will be strongly represented in the England B party to tour Italy next month, which is due to be named today.

Wales will be particularly well served at half back. Wales have adopted the same approach as England, in selecting capped players for their B team.

The Welsh B squad was announced yesterday, and includes four senior internationals, Gary Pearce, Phil Lewis, Gareth Roberts, and Ray Giles.

Jarryd is let in by injury

Dallas (UPI) - Anders Jarryd, of Sweden, picked up the biggest prize of his career when he defeated Boris Becker...

Becker, who had not beaten Jarryd in four previous meetings, earned \$150,000 (about £102,000).

The 18-year-old Becker has been advised not to play for at least 10 days. His next scheduled Grand Prix tournament is set for the week of April 20 in Monte Carlo.

HILTON HEAD - Steffi Graf, of West Germany, beat Chris Lloyd, of the United States, 6-3 on Sunday to win the Family Circle magazine cup and claim her first professional tournament victory.

Campbell fits into Bingham's plans

David Campbell, the 20-year-old Nottingham Forest forward, was yesterday named in Northern Ireland's squad for the game against Morocco at Windsor Park, Belfast on April 23.

Campbell, a native of Londonderry, was watched three times recently by Bingham, the Northern Ireland manager, who is looking for forwards with scoring power - one of the problems to have persistently troubled him in during his six years in charge.

Campbell, who can occupy a number of forward positions, joined Forest four years ago but only made his first-team debut three months ago. He scored two goals in the FA Cup victory over Bolton.

Billy Hamilton, the Oxford forward who has missed all the last season's matches, is also recovering from a knee injury and is named in the squad. Leicester's defender,

Everton stick to Lineker

Gary Lineker, who on Sunday was voted the Footballer of the Year, will lead Everton's challenge for championship at Wembley tonight.

Lineker was returning from injury in his Saturday 1-0 victory at Arsenal on Saturday and was replaced after 75 minutes by Adrian Heath, scorer of the game's only goal.

Everton manager, confirmed yesterday that his leading scorer definitely plays. It is certain to be another disappointment for Heath, who is looking to leave Goodison at the end of the season, as he is guaranteed regular first-team football.

Lineker - who polled 80 per cent of the votes cast by the Football Writers' Association, pushing Peter Shilton, captain of the New Southhampton, ahead of Peter Beardsley into second and third place respectively - played against Arsenal after missing the FA Cup semi-final victory against Sheffield Wednesday because of a groin injury.

Wembley, meanwhile, are not without problems and could be without six injured first-team regulars.

John Lyall, the West Ham manager, expects tonight's match against Chelsea at Upton Park to be "like a cup tie" despite his side's recent 4-0 victory at Stamford Bridge.

Kerry Dixon has recovered from a groin strain and definitely plays for Chelsea. But specifically his return in attack is suspected. To add to Chelsea's problems Nevin faces a fitness test today after sustaining a thigh injury at Nottingham Forest on Saturday.

Martin Keown has added defender Paul Hinshelwood to their squad for their match against Charlton at Selhurst Park Saturday.

Late goal boosts Rockets

By a Correspondent

The first weekend of the Heineken Championship quarter-final play-offs went largely according to form with all four home teams successful.

The opening game was at Dundee where Nottingham Panthers - thanks to Jamie Carruthers, who scored all their goals, held Dundee Rockets to a 4-3 decision. Roch Rockets scored three for the Rockets, with Ronnie Wood scoring the winning goal 55 seconds from the end.

Some harsh penalties in the first period made things difficult for Dundee Wasse against the Flyers, who were given a power-play by the referees.

They had a spell of 49 seconds and led 8-2 early in the third. Paul Tilley led a Durham revival and the final 5-5 scoreline was a more accurate reflection of the relative merits of the teams.

Paul Smith, recovered from a broken leg, returned to the Durham team on Sunday and took up his goal-scoring where he had left off. He scored three in a 12-3 rout of Asyr Bruins. The Bruins' obviously found the whole thing very frustrating and ran up 76 minutes in penalties.

Murrayfield Racers also reached double figures against Nottingham Panthers in their second play-off. Dundee Rockets 4, Nottingham Panthers 3. Flyers 4, Dundee Wasse 3. Murrayfield Racers 11, Nottingham Panthers 3. Asyr Bruins 12, Durham 3. Bournemouth 8, Bournemouth 8. Bournemouth 8, Bournemouth 8. Bournemouth 8, Bournemouth 8.

FOR THE RECORD

Table with multiple columns: BASEBALL, FOOTBALL, TENNIS, SWIMMING, MOTOR RACING, RIFLE SHOOTING, HANDBALL, RUGBY FIVES. Lists various sports events and results.

FOOTBALL: ROBSON RECALLS STEVENS, TOTENHAM'S MR VERSATILE

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Francis was credited with both goals when England opened their European Championship challenge in 1982 by drawing in Denmark.

Internationals battling for a final place

Two international forwards, Billy Hamilton and Jeremy Charles, are vying for the right to lead Oxford United's attack against Queen's Park Rangers in the Milk Cup final next Sunday.

The choice between the Northern Irishman and the Welshman will be the main selection decision facing Maurice Evans, the Oxford manager, as he ponders his Wembley line-up.

Hamilton, who still hopes to go to the World Cup finals with Northern Ireland, has only emerged as a contender in the last few days. He spent several weeks recovering from the latest of three operations on his troublesome left knee and made his comeback - in place of the injured Charles - on Wednesday.

Martin Keown has added defender Paul Hinshelwood to their squad for their match against Charlton at Selhurst Park Saturday.

GOLF

Final scores from the US Masters

Table listing golf scores for the US Masters, including names like Tom Watson, Jack Nicklaus, and Gary Player.

ENTERTAINMENTS

Advertisement for 'STUDIOS, APARTMENTS, VILLAS, CHATEAUX & ISLANDS IN THE SUN' with contact information and a phone number 01-481 4000.

Racing results from yesterday's three meetings

Table with racing results for Folkestone, Wolverhampton, and other meetings, listing race numbers, names, and times.

Wetherby

Table with racing results for Wetherby, listing race numbers, names, and times.



Celebration is soured by tour

By David Hands, Rugby Correspondent

On relation of 1 squa days and Gary his 2 mon's agair next. It base perf Mex ingly opti atm appr level dum ma and E resp beer orde bac' tour com suffi lem care ava F Brit w For the thi' the end sco Rol tho' was' B of bot pio dra ing I old was era aga Pat C Lot the Bir ma for on pec du nu joi on thi' tw ov for in ha in sq

The International Rugby Football Board had a paper on amateurism during the first full day of their centenary congress yesterday...

It is an embarrassing irony that the delegates from 54 countries now gathered for the congress at Heythrop Park in Oxfordshire include...

The visit of the New Zealand party which is substantially the same as that picked for last year's aborted official tour...

Mr Blazey, reacting to initial reports that groups of players had left Wellington and Christchurch, apparently en route for South Africa...



The dreamer who has realized a dream: Nicklaus, with last year's winner Langer, after his victory at Augusta

Master Nicklaus turns back the clock

From Mitchell Platts, Augusta, Georgia

The first item on the agenda yesterday for the new US Masters champion was to tee up his ball in a family foursome.

As the encouragement of his family. It was put there by John Montgomery, a business partner and friend...

Ballesteros to win the coveted green jacket. There seemed little prospect of a Nicklaus victory as he laboured through the first eight holes...

formed his position as Ballesteros moved towards his own stumbling point. The Spaniard had made the error of believing the 1986 Masters title was to be his...

As Norman's ball disappeared into the gallery so Nicklaus knew he had extended a record that will probably never be equalled...

SQUASH RACKETS

A quick delivery

By Colin McQuillan

Philip Kenyon, the national champion, is known for his excellent preparation before major tournaments.

Sweden 9-6, 9-1, 9-1 at Dunning's Mill Squash Club just before his wife, Charmaine, was taken to hospital for the birth of their first child.

£26 cash each day when the NHS can treat you, promptly.

Up to £20,000 private medical care a year when they can't.

It can cost as little as 19p a day to arrange £20,000 of prompt private medical care

The alternative could be a very long wait.

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Form for Health First, FREEPOST, Bournemouth, BH2 6BR. Telephone: 0202 292464.

CRICKET

Time for change of captaincy

From John Woodcock, Cricket Correspondent, St John's, Antigua

As David Gower conducted the usual rest-day press conference here yesterday morning...

When questioned about his casual attitude towards captaincy, on the field and off it, Gower has a stock reply: "It was good enough in India and against Australia last summer."

Before he was made England's captain in 1984 I supported Gower's claims. I find it harder to do so now...

Under Gating things would be made to happen. He would need to become more tolerant, and sometimes less impulsive...

No one who has been in the West Indies with England's cricketers can be in the slightest doubt that there has been a depressing lack of leadership.

In recent years, after abortive campaigns in the Caribbean and India and Geoff Howarth of New Zealand have all lost Test captaincies.

At 35, with little experience of captaincy and a reputation for being "awkward", Edmonds probably has to be ruled out...

WEST INDIES: First innings 474 (D L Hayden 201, M D Marshall 78, M A Holding 78, R A Harper 60).

SPORT IN BRIEF

Bahrain farewell

Bahrain - Keith Burkinshaw will return to England this summer at the end of his contract as manager of Bahrain's football team.

Bearing up

Fulham, the Rugby League club saved from extinction a fortnight ago, have added Bears to their name.

Wark out

John Wark of the Liverpool footballer, has been ruled out for the rest of the season with a leg injury.

Ban remains

The 12 English women cricketers suspended for a year for playing in South Africa, have failed to persuade the Women's Cricket Association to lift the ban.

Family affair

Chris and David Ward, the Norfolk brothers, have been named in England's bowls team for the Commonwealth Games this summer.

Same again

Satisfied with England's performance in the international hockey tournament at Largs, the national selectors have kept the same squad for the Women's World Cup in July.

Final move

The English Basket Ball Association have applied to stage the final of the European Champion Clubs' Cup for the first time at Wembley next season.

New threat

Lisa Bellingier is still at the top of the English national table tennis rankings. But the 19-year-old from Dunstable faces a new challenge from Lancashire's Joy Grundy who won the English closed title at Oldham last month.

OLYMPIC GAMES

Birmingham set out their plans

Denis Howell, president of the Birmingham Olympic committee, yesterday unveiled the city's plans to host the 1992 Olympic Games.

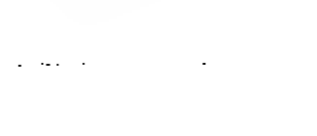
The submission claims that every one of the sports venues could be reached from the "Olympic City" in under an hour.

YACHTING

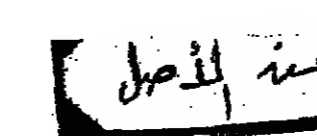
Britain leads field in transatlantic race

Entries closed yesterday for the Carlberg sponsored two-handed transatlantic race which leaves Plymouth for Newport, Rhode Island on June 8.

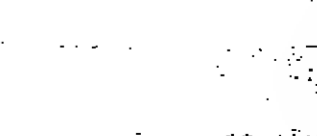
Other leading contenders include Tony Bullimore and Walter Greene in Apricot, Robin Knox Johnston and his French crewman Bernard Gallay aboard British Airways II, and Peter Whipp and David Alan Williams with their Thompson-designed Paragon.



Burkinshaw: on way home



Ronaldson has his revenge



Wark out



New threat

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